



Innovate  
UK



## DRIVE35 Innovation Fund: Collaborate 2

**The webinar has been pre-recorded.**

- A copy of the slides and the recording link is available on IFS.
- Please save any questions you have for the Q&A session.
- For more information on the competition process, please click [here](#) to access our YouTube channel.

# Welcome and Introductions



**STEPHANIE ARMITAGE**  
INNOVATE UK  
COMPETITION MANAGER



**ALEX WOOD**  
ADVANCED PROPULSION CENTER UK  
HEAD OF PRODUCT INNOVATION



**DAVE ROBERTS**  
DEPARTMENT OF BUSINESS AND TRADE  
ECONOMIC ADVISER



# DRIVE35 Innovation Fund Collaborate 2 – Applicant Briefing

Alex Wood  
Head of Product – Innovation

Established 2013, together we've already delivered substantial benefits  
Great foundations for a suite of new programmes that are fit for the next decade



#### Automotive Transformation Fund (ATF)

**~£6bn**

Private capital investment attracted across capital & R&D programmes

**>6,000+**

Jobs created / safeguarded

#### Supply chain focused

From battery raw materials to electric motor manufacturing



**59,000+**

Jobs created / safeguarded

**1 million+**

Vehicles use APC-supported technology



**354**

Low-carbon projects

**614**

Project Partners



**425 million+**

Tonnes of CO<sub>2</sub> savings



**£1.65bn+**

Investment facilitated



£4bn

To 2035 with the Department for Business and Trade, Innovate UK, and the Advanced Propulsion Centre UK

## 3 Strategic Funding Priorities

### Supporting **INNOVATION**

Concept design to late-stage R&D

**£150k up to £25m** available, project duration from **12 to 36 months**, depending on selected stream

### Accelerating **SCALE-UP**

Validation and process delivery

**£150k up to £20m** available, project duration from **12 to 72 months**, depending on selected stream

### Enabling **TRANSFORMATION**

Industrial deployment at scale

**Vehicle Assembly**  
**Supply Chain Development**

ENABLING  
TRANSFORMATION

Automotive Transformation Fund

ACCELERATING  
SCALE-UP

Scale-up Fund

Feasibility Studies

SUPPORTING  
INNOVATION

Collaborate

Demonstrate

Mobilise

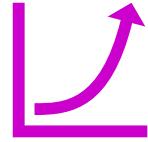
Up to  
**£25m**

## in match-funding

- The aim of this competition is to support **collaborative R&D projects** that **design, develop, and enable the manufacture** of technologies which target **post-project commercialisation**.
- Exploit from or within the UK
- Have an eligible grant funding request between £2.5m and £25 million
- A minimum of 50% match-funded
- Achieving TRL7-8 or MRL6-7 by completion
- Be collaborative
- Last between 18-36 months (starting by 1<sup>st</sup> October and ending by 30<sup>th</sup> September 2029)
- If your grant funding or duration fall outside these criteria you must provide justification at least 10 working days before competition close (see IFS for details) – but we advise to talk to us as soon as possible.

# The funding objectives for your proposals

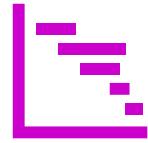
## Your Proposal Must:



**GROWTH:** Support growth, transition and resilience of the UK's automotive supply chain, increasing capability whilst improving productivity, efficiency and competitiveness,



**CONTRIBUTE:** Contribute to the UK's strategic aims and priorities, such as the HMG's Industrial Strategy as well as the Automotive Council's Roadmaps and Strategic Technology areas,



**DELIVER:** Deliver on-vehicle technologies or enable manufacturing capabilities which support the transition to zero-emission vehicles



**TARGET:** post-project commercialization, with clear articulation on how the innovation will be brought to market or used in an industrial setting



**IMPACT:** Have the potential to create and safeguard numerous high-value jobs, enable substantial investment and create a lasting economic benefit to the UK,

# Collaborate is strand 1 of a 2-strand £33m competition

## DRIVE35 - INNOVATION FUND

**This is a competition consisting of two strands:**

Strand 1: Collaborate  
Strand 2: Demonstrate

Select and apply for the strand which fits your proposal.

### **Strand 1: Collaborate (this briefing)**

- Late-stage collaborative R&D
- Commercialisation outcome
- £2.5m-£25m grant
- 18-36months

### **Strand 2: Demonstrate**

- Product or process demonstrators
- Increasing commercial or deployment opportunity
- £0.5-1.5m grant
- 9-12months

# Timeline

Milestones	Dates
Application Deadline	18 <sup>th</sup> March 2026
Invite to Interview	27 <sup>th</sup> April 2026
Economic Feedback released	27 <sup>th</sup> April 2026
Technical Feedback released	28 <sup>th</sup> April 2026
Response to Economic Feedback	5 <sup>th</sup> May 2026
DBT VfM online discussion	11 <sup>th</sup> May 2026
Response to Technical Feedback	12 <sup>th</sup> May 2026
Presentation Submission	14 <sup>th</sup> May 2026
Interview Panel	18 <sup>th</sup> May to 22 <sup>nd</sup> May 2026
Notifications	22 <sup>nd</sup> June 2026
Project Start date	1 <sup>st</sup> September 2026

## Scope overview

Your proposal must fall within one or more of the following areas:

Theme 1:

Zero-Emission Vehicle  
Technologies

Focus on product and process innovations that contribute toward achieving zero-emissions for on-board vehicle applications throughout the vehicle lifecycle

Theme 2:

Manufacturing Competitiveness

Use R&D innovation to improve the efficiency, productivity and cost-competitiveness of manufacturing plants and their supply chains enabling the competitive transition to manufacturing of zero-emission vehicles in the UK and/or lowering embedded carbon emissions in the manufacturing process.

Theme 3:

Software Defined Vehicles (SDV)  
/ Electronic & Electrical  
Architectures (E/E)

Focus on innovations in automotive software and E/E architecture to enhance zero-emission vehicle functionality and reduce time to market. These projects will leverage the UK's unique innovation skills for global product competitiveness

# Technology Scope Theme 1: Promote zero-emission vehicle technologies:

**Focus on product and process innovations that contribute to achieving zero emissions for on-board vehicle applications in one or more of the following areas:**

- Electrical energy storage: development of batteries, supercapacitors, their components, management, and integration systems.
- Electric machines and associated driveline.
- Power electronics including Vehicle-to-Everything (V2X)
- Internal combustion engines (ICE) for on-road applications, we will only fund project proposals which aim to achieve **zero harmful tailpipe emissions** utilising non-fossil fuels
- Internal combustion engines (ICE) for off-road applications, we will fund project proposals that support **a transition to zero emissions, utilising non-fossil fuels**
- Lightweight materials and manufacturing processes.
- Fuel-cell systems and associated balance of plant.
- Hydrogen storage and management systems.

**Within the technology scope outlined above; your project can include:**

- Upstream supply chain for the above technologies, including:
  - Raw materials,
  - Component manufacturing,
  - Sub-assembly manufacturing
- Circularity and Design for Disassembly: Projects focused on the disassembly, remanufacturing, recovery, and reuse of materials.
- Digitalisation of Validation, Verification, and Design: Use of digital tools to enhance the design, validation, and verification processes for the listed technologies.

## Technology Scope Theme 2: Enhance Manufacturing Competitiveness

R&D projects which use innovations to enable productivity and cost competitiveness and reduce embedded carbon across all aspects of zero-emission vehicle and technology manufacturing and their associated supply chain in one or more of the following areas:

- Digital Transformation: Integration of digital tools within the manufacturing process. Such as the use of AI, digital twins, vision systems and Internet of Things (IoT).
- Manufacturing process decarbonisation: Switching processes to use non-fossil energy sources or innovations enabling reduced energy consumption within manufacturing processes including capture and reuse.
- Lean Manufacturing: Implementation of innovative lean principles to improve circularity of materials used in processes, reduce their environmental impact and improve efficiency including the use of advanced automation techniques.
- Supply Chain Development: Initiatives for suppliers to improve their processes, capability and capacity for R&D and subsequent industrialisation. Such as flexible production lines to service multiple customers to lower capital investment. UK capability building to enable market access, and sustainability

**The technologies in scope within this theme apply to any component, sub assembly or system, involved in the manufacture of zero-emission vehicles. The proposals must have an outcome which increases the likelihood and competitiveness of manufacturing zero-emission vehicles and their supply chain in the UK.**

# Technology Scope Theme 3 Software Defined Vehicles (SDV) and Electrical and Electronic (E/E) Architectures

Software Defined Vehicles (SDV) and Electrical & Electronic (E&E) Architecture is focused on enabling features through software and involves a major paradigm shift and redesign across the electrical and electronic architectures. This transformation is critical to supporting zero-emission vehicle functionality and leveraging UK innovation strengths for global competitiveness.

**This is system, vehicle and process-level evolution in one or more of the following areas:**

- delivering features faster, through a shift to rapid software native tools and processes adapted to meet automotive safety and security requirements (software factory)
- innovations in embedded software development and connectivity to enhance performance, safety, and time to market
- development of advanced control systems software and platforms, including software and control systems integration
- scalable and flexible future E/E architectures, communication systems, and high performance compute including their systems, components, sensors and actuators
- vehicle and system level simulation, including the use of digital twins and in the loop (xIL) innovations to enable rapid simulation, optimisation, and validation of interconnected systems
- innovations in the safe and secure use of ai in the functional software
- innovations in tools, processes, and design practices for SDV and E/E architectures, including ai-driven approaches for development, validation and optimisation

# Projects we will not fund

We are not funding projects that:

- focus on business processes not directly involved in the design, test, validation, recycle/reuse or manufacture of vehicles i.e. company back-office systems and infrastructure.
- relate to the design, development, integration, use, test or direct manufacturing of automated driving systems (ADS)
- only focus on the development of clean fuels
- are not aligned with the UK net-zero research innovations framework
- request more than 50% grant for total project costs
- are developing solutions such as e-Scooters or e-Bikes

We cannot fund projects that are:

- dependent on export performance, for example, giving a subsidy to a baker on the condition that it exports a certain quantity of bread to another country
- dependent on domestic inputs usage, for example, giving a subsidy to a baker on the condition that it uses 50% UK flour in their product

# Application

# Project Details and Application Questions Overview

## Project Details

Application Team	100 words	informs assessment
Application Details	100 words	for future communications
Research Category	200 words	suitability for funding
Project Summary		
Public Description		
Scope		

## Not Scored Questions

- Q1 Applicant Location
- Q2 Animal Testing
- Q3 Permits and Licenses
- Q4 International Collaboration
- Q5 Export licence
- Q6 Trusted Research and Innovation
- Q7 Which Themes are Applicable to your Application
- Q8 Funded project context

## Technical Assessed Questions

- Q9 Why this project
- Q10 Identify the market and your plan to address it
- Q11 Benefits of this collaboration
- Q12 Benefits to the UK Supply Chain
- Q13 Innovation and Technical approach
- Q14 Project management
- Q15 Risk

## Value for Money VfM (assessed)

- Q16 VfM Workbook Upload
- Q17 Additionality
- Q18 Funding Model
- Q19 Project Expenditure
- Q20 Jobs
- Q21 Sales and Emissions

# Application Questions

## Question 9 Why this Project? (Scored)

What is the rationale of this project?

- alignment to each consortium members organisational strategy
- internal justification
- customers problems (internal and external)
- viable solution
- business opportunity

## Question 10 Identify the Market and your plan to address it (Scored)

What's the market like?

- size of the market
- scale, geography and dynamics of the market (new or existing)
- competitor analysis
- target price point requirements to compete in the market
- spillovers into other markets

## Question 11 Benefits of this Collaboration (Scored)

Benefits of this collaborative project to the consortium members?

- benefits of being a consortium
- the financial returns for each consortium member of this project
- knowledge sharing
- filling capability gaps between partners
- dissemination of the outcomes in the public domain
- approach to forming longer-term partnerships and unlocking technical and commercial partnerships
- wider and future R&D activities

# Application Questions

## Question 12

### Benefits to the UK Supply Chain (Scored)

How will the project support the UK automotive supply chain within and beyond your project?

- does the project increase access to UK supplied content, evidence opportunity to increase UK Bill of Materials
- impact sustainability and security of the UK supply chain
- jobs which could be safeguarded, created, changed or displaced, outside of the consortium partners
- benefits for businesses outside the consortium

## Question 13

### Innovation and Technical Approach (Scored) [600]

What are the risks affecting the project?

- technically innovative elements or application novelty to your business
- comparison to the best in class
- development status of the project
- proof of concept or demonstration work undertaken
- the targeted technical outcomes
- clearly show technical steps to reach the outcomes inclusion level of test and validation
- digitalisation tools and techniques used
- expected intellectual property (IP) for competitive advantage

## Question 14

### Project Management (Scored) [600]

What are the project deliverables?

- deliverables and physical outputs marked on your plan
- justified quantities and responsibilities
- your proposed work breakdown structure
- your project plan
- resource availability and planned recruitment
- sponsors within each consortium partner
- the project team, key members profiled
- escalation how will it be managed
- the plan shouldn't stop at project close consider the steps to commercialise

# Application Questions

## Question 15 Risk (Scored)

What are the main risks for this project?

- identify the main risks and uncertainties of the project, including the technical, commercial, legislative, managerial and environmental risks
- highlight the most significant ones and provide a risk register
- for UK based manufacturing, why this would occur in the UK and identify any risks to this occurring

upload

## Question 16, VfM Workbook (Assessed)

upload

## Question 17 Additionality (Assessed)

why does the project need grant funding and the amount you have applied for?

## Question 18 Funding Model (Assessed)

how is each partner funding their share of the project costs, and any follow on R&D and capital investments required to scale up production?

## Question 19 Project Expenditure (Assessed)

how have you estimated the required investment in R&D, skills and capital for this project, and any follow on investment to commercialise the technology?

## Question 20 Jobs (Assessed)

how have you quantified the number of jobs created or safeguarded by the project and as a result of any post project R&D and manufacturing activities?

## Question 21 Sales and Emissions (Assessed)

vehicle related information you have given in tab Sales and Emissions in the VfM workbook.

# Value for Money Workbook

## TRL / MRL

Please provide a description of the project TRL/MRL level (insert additional lines in the middle of the table if needed)

[TRL & MRL guidance link](#)

System, sub-system, or technology element	TRL/MRL	Start readiness level	Please explain why you have assigned this starting level.	Target end readiness level	Please explain why you have assigned this planned level.	Current readiness level

## Technology Segments

Please provide an approximate breakdown of what proportion of the funding will be used for each technology segment

	% Funding
Energy storage and energy management	
Fuel Cells	
Electric Machines and Power Electronics	
Thermal Propulsion Systems	
Lightweight Vehicle & Powertrain Structure	
Electronic and electrical architecture inc. supporting software	
Intelligent Mobility	
Other	
<b>Total</b>	<b>0%</b> <i>This must equal 100%</i>



Department for  
Business & Trade

# DRIVE35 Innovation Fund: Collaborate Value for Money Guidance for Applicants

Dave Roberts

DBT Sector Analysis



# Presentation aims

1. Understand VfM and why it matters
2. Understand what information and evidence DBT need to assess VfM
3. Understand how to fill in the VfM workbook

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# Value for money (VfM) overview

- Government spending must be good value for UK taxpayers.
- The Treasury requires that public funding for R&D projects undergoes a VfM assessment and meets a minimum threshold.
- DBT economists determine each project's VfM based on its benefit-cost ratio.

# How we calculate the benefit-cost ratio

$$\text{Benefit-cost ratio} = \frac{\text{Expected benefit to UK economy}}{\text{Cost to the Exchequer (Gov.)}}$$

## Expected benefit to the UK economy:

- Jobs, CO2 savings, R&D spill-overs – we use data from your written application and VfM workbook
- Adjusted for risk and additionality – we use evidence from your written application and your responses to the written economic feedback and the VfM interview.

## Cost to the Exchequer (cost to Government):

- Grant funding requested – for a set level of benefits, the lower the ask, the higher the BCR and your score

# Presentation aims

1. Understand VfM and why it matters
2. Understand what information and evidence DBT need to assess VfM
3. Understand how to fill in the VfM workbook

# Overview of application documents

1. Written application	<ul style="list-style-type: none"><li>• Explain and justify why grant funding is necessary, why this amount. 50% grant intensity is the maximum, less is better.</li><li>• Explain project benefits.</li><li>• Explain risks and mitigation.</li></ul>
2. Value for Money Excel Workbook	<ul style="list-style-type: none"><li>• Quantify benefits, include evidence.</li><li>• Ensure you provide evidence and methodology in the corresponding written application questions</li></ul>
3. Appendix	Further evidence to justify your claims
4. Responses to feedback	<ul style="list-style-type: none"><li>• Information, clarification and evidence following written economic feedback.</li><li>• If the requested evidence cannot be provided, answer the question explaining why that is the case.</li></ul>

**The four parts of the application should complement each other.**

**All four parts are used in the VfM assessment.**

# Your application should provide:

1. **A logical narrative**, explaining why reported benefits and costs are reasonable
2. **Details of your calculation methods**, including any assumptions
3. **Supporting evidence** and documentation, to validate the above

**What kind of evidence?** Diagrams, tables, internal documents, letters, Excel spreadsheet. Must be clear and easy to follow. Include evidence in the appendix.

**Insufficient evidence → application will score lower.**

# We need to understand project benefits

## 1. The wider impact of your R&D: 'spill-overs'

## 2. Employment

## 3. CO2 savings

Written application	<ul style="list-style-type: none"><li>Will you register IP for the technology?</li><li>Are you going to share project results? Will other firms or industries benefit?</li><li>How and where will the technology / knowledge be used?</li></ul>	<ul style="list-style-type: none"><li>What are the job roles within the project and afterwards?</li><li>Explain why the project safeguards certain jobs (explain why these jobs would be lost within 12m).</li><li>What would happen to these jobs without the project?</li></ul>	<ul style="list-style-type: none"><li>How does your technology deliver CO2 emissions savings.</li><li>Justify the % contribution of the project to CO2 savings provided.</li><li>Explain methodology behind figures provided in the workbook.</li><li>Ensure consistency with emission regulations.</li></ul>
VfM workbook	<p><b>Figures, calculation method, evidence:</b></p> <ul style="list-style-type: none"><li>Spending profiles for DRIVE35 grant and own funds, follow-up investment after the project (R&amp;D spend and capital).</li><li>Explain how profiles were calculated.</li><li>Explain project impact on TRL/MRL.</li></ul>	<p><b>Figures, calculation method, evidence:</b></p> <ul style="list-style-type: none"><li>Provide numbers of jobs created/safe-guarded incl. job title, salary, post code. Include only R&amp;D &amp; manufacturing jobs.</li><li>Explain how jobs were calculated, e.g. detailed project plan / task lists.</li></ul>	<p><b>Figures, calculation method, evidence:</b></p> <ul style="list-style-type: none"><li>Detailed guidance on how to fill out the form is in the guidance tabs.</li><li>Evidence behind any of your own values used.</li><li>Vehicles that will use the technology.</li><li>Provide sales forecast</li></ul>

# **Additionality: We need to understand why grant funding is essential for your project**

From your written application, particularly Question 17, the following must be clear:

- 1. Why does this project need grant funding to go ahead? Why this particular amount? Provide evidence.**
  - e.g. unable to raise sufficient funds from other sources – provide proof of declined credit;
  - project doesn't meet IRR for internal R&D spend due to being high risk – provide analysis to show this.
  - internal competition from a lower-cost location – provide analysis comparing the locations showing the cost gap.
- 2. What happens if you don't receive grant funding (The counterfactual)?**
  - Will the project go ahead on a smaller scale? Or to a different timescale?
  - Would the project be undertaken overseas?

Your evidence of the need for funding → **Additionality score** → affects BCR

# We need to understand project risks

R&D projects are risky by nature. We need to be confident that the main risks have been identified and mitigation strategies are in place.

Your written application should demonstrate that you have:

- 1. Considered different types of risks**  
(technological, commercial, route to market, project delivery etc.)
- 2. Assessed the impact and developed mitigation strategies**

Your evidence of risks and risk management → **Risk score** → affects BCR

# Presentation aims

1. Understand VfM and why it matters
2. Understand what information and evidence DBT need to assess VfM
3. Understand how to fill in the VfM workbook

# Accessing the VfM workbook

## Question 16. Value for Money (VfM) workbook

Download your Value for money (VfM) worksheet from Q16

Words remaining: 400

 [Download the Value for money \(VfM\) worksheet template](#)  
[APC15 VfM form.ods](#)

**Upload your completed Value for money (VfM) worksheet**  
Your upload must be no larger than 10MB

No file currently uploaded.

Upload your completed worksheet

# How to complete the VfM workbook

- **New Requirement:**
  - The form has been updated to provide data on lifecycle CO<sub>2</sub> impacts.
- **Read the Guidance:**
  - Check the guidance tabs in the workbook for instructions.
- **Consistency:**
  - Make sure all figures in the workbook match those in your written application, especially:
    - The total government grant requested
    - The company-funded expenditure
- **Salary Entries:**
  - Enter only the actual salary paid to each employee.
  - Do not include extra costs like employer National Insurance, pensions, private health insurance, or other employer expenses.
- **Job Entries:**
  - If jobs created or safeguarded during the project continue into future years, only count the associated Full-Time Equivalent (FTE) once per year.
  - Ensure you do not double-count jobs across the project jobs and post-project jobs tables.

→ Download workbook from Question 16 in the written application

→ When complete, upload the workbook as an appendix to Question 16.

# Questions

- Any questions: e-mail me:
  - [dave.roberts@businessandtrade.gov.uk](mailto:dave.roberts@businessandtrade.gov.uk)



**Department for  
Business & Trade**

# Eligibility criteria



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# Eligibility Criteria – Your Project

## Your project must:

- have total grant funding request of between £2.5 million and £25 million
- be late-stage R&D targeting direct commercialisation at the end of the project
- be collaborative
- be a minimum of 50% match funded, for example, if you are asking for £2.5 million in grant your total eligible project costs must be a minimum of £5 million
- align to at least 1 of the 3 scope themes
- be achieving [TRL 7-8 or MRL 6-7](#) by completion, based on published Automotive Technology and Manufacturing Readiness Levels
- last between 18 and 36 months
- carry out all of its project work in the UK
- intend to exploit the results from or in the UK
- start by 1 October 2026

# Eligibility Criteria – Lead Organisation

## Lead organisation:

To lead a collaborative project your organisation must:

- be a UK registered business of any size
- collaborate with other UK registered organisations
- be a grant claiming recipient
- include in your consortium a vehicle manufacturer or Tier 1 supplier who supplies parts directly to an original equipment manufacturer (OEM)

The consortium must contain at least one UK registered micro, small or medium sized enterprise (SME) claiming grant funding on this application.

More information on the different types of organisation can be found in our [Funding rules](#).

# Eligibility Criteria – Collaboration

**For this competition your project must be collaborative.**

To be an eligible collaboration, the lead and at least one other organisation must:

- apply for funding when entering their costs into the application.
- include rationale for the collaboration and describe the structure in your application

# Eligibility Criteria – Project Team

## Project team

To collaborate with the lead, your organisation must be one of the following UK registered:

- business of any size
- academic institution
- charity
- not for profit
- public sector organisation
- research and technology organisation (RTO)

Each partner organisation must be invited into the Innovation Funding Service (IFS) by the lead to collaborate on a project. Once partners have accepted the invitation, they will be asked to login or to create an account in IFS. They are responsible for entering their own project costs in the application.

# Eligibility Criteria – Partners/Subcontractors

## Non-funded partners

Your project can include organisations who do not claim any funding for their work on the project. Their costs will be covered from their own resources. These can include UK, EU and other non-UK organisations. Non-UK partners are permitted to carry out project work from within their home countries and exploit the results outside the UK.

Where non-funded partners have been invited to the application on IFS, their costs will count towards the total eligible project costs.

## Subcontractors

Subcontractors are allowed in this competition.

Subcontractors can be from anywhere in the UK and you must select them through your usual procurement process.

You can use subcontractors from overseas but must make the case in your application as to why you cannot use subcontractors from the UK.

You must provide a detailed rationale, evidence of the potential UK contractors you approached and the reasons why they were unable to work with you. We will not accept a cheaper cost as a sufficient reason to use an overseas subcontractor.

All subcontractor costs must be justified and appropriate to the total project costs.

# Eligibility Criteria – Number of applications

## Number of applications

A business can lead or collaborate on any number of applications.

An academic institution, research and technology organisation (RTO), charity, not for profit or public sector organisation can collaborate on any number of applications.

# Previously submitted applications

This competition does allow you to submit a previously submitted application.

Previously submitted application	Not a Previously submitted application
<p>A previously submitted application is an application Innovate UK judges as <u>not</u> materially different from one you have submitted before (but it can be updated based on the assessors' feedback).</p> <p>If you have previously submitted an application that reached our assessment stage, you can re-apply once more with the same proposal.</p>	<p>A brand-new application, project or idea that you have not previously submitted into an Innovate UK competition.</p> <p>or</p> <p>A previously submitted or ineligible application which:</p> <ul style="list-style-type: none"><li>• has been updated based on assessor feedback</li><li>• <u>and</u> is materially different from the application submitted before</li><li>• <u>and</u> fits with the scope of this competition</li></ul>



# Innovation Funding Service (IFS)

# How to apply

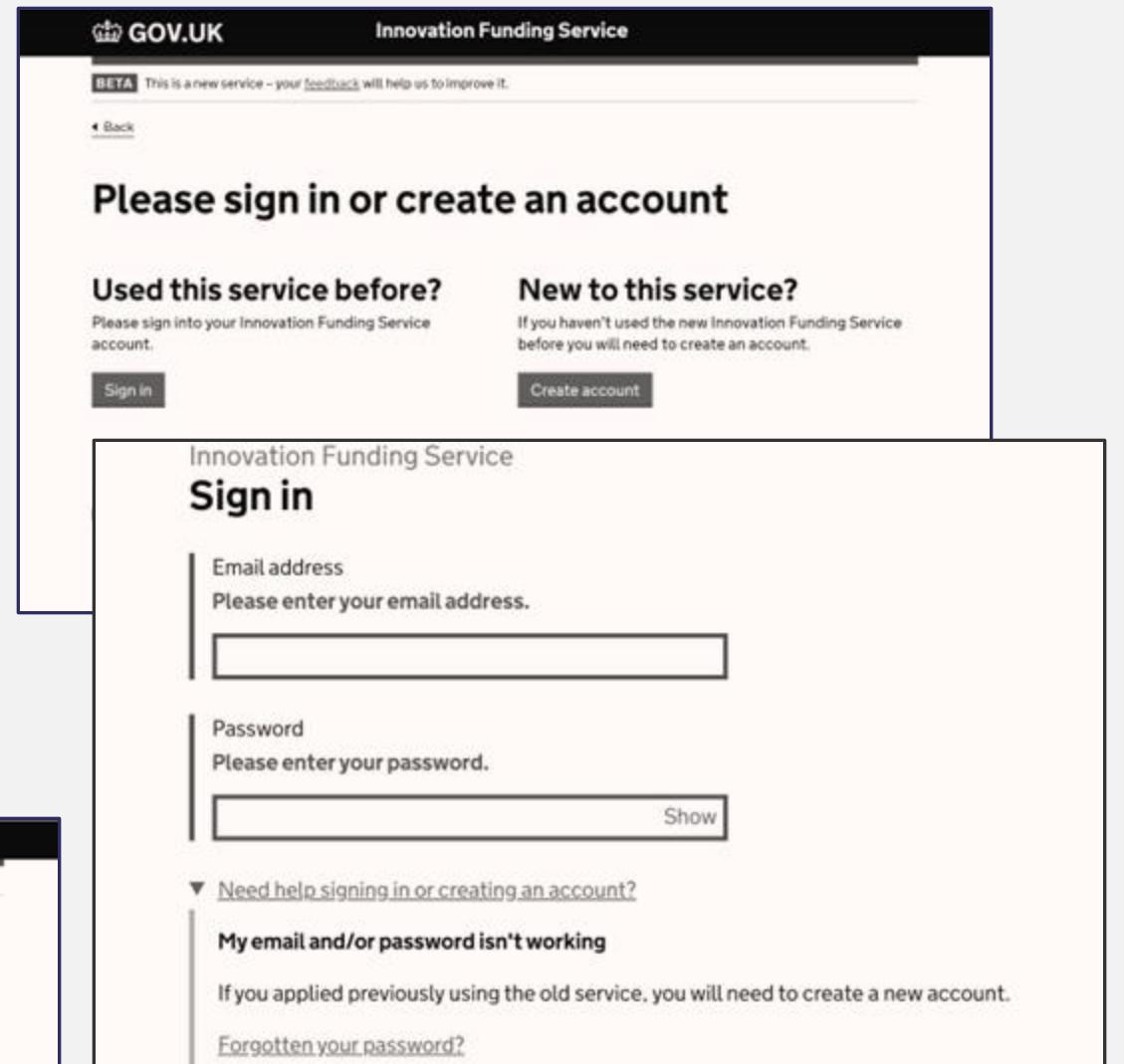
The lead applicant must create an account:

## UK registered businesses

Use Companies House lookup using your company number. This facilitates our checks later if you are successful.

## Research organisations, academics and universities

To avoid being listed as a business and to ensure you receive the correct funding, enter your information manually on IFS



**GOV.UK** Innovation Funding Service

**BETA** This is a new service – your [feedback](#) will help us to improve it.

[Back](#)

## Please sign in or create an account

**Used this service before?**  
Please sign into your Innovation Funding Service account.

[Sign in](#)

**New to this service?**  
If you haven't used the new Innovation Funding Service before you will need to create an account.

[Create account](#)

Innovation Funding Service

## Sign in

Email address  
Please enter your email address.

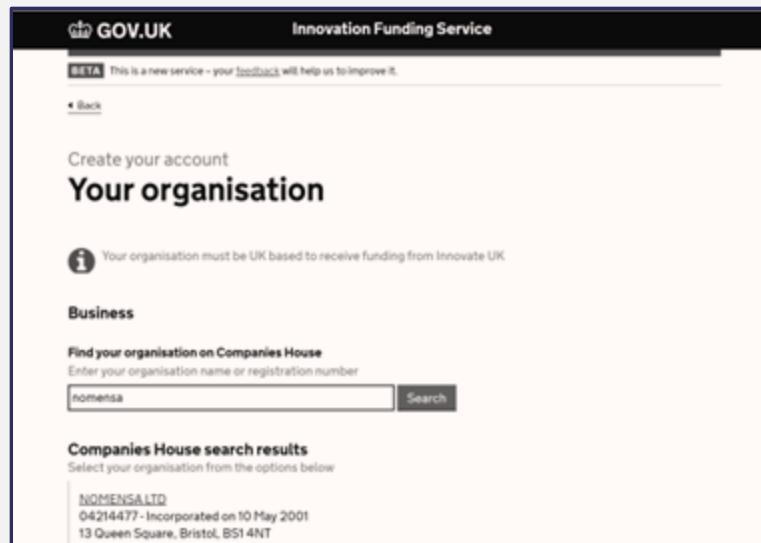
Password  
Please enter your password.

Show

▼ [Need help signing in or creating an account?](#)

**My email and/or password isn't working**  
If you applied previously using the old service, you will need to create a new account.

[Forgotten your password?](#)



**GOV.UK** Innovation Funding Service

**BETA** This is a new service – your [feedback](#) will help us to improve it.

[Back](#)

## Create your account

### Your organisation

**Business**

Find your organisation on Companies House  
Enter your organisation name or registration number

# National Security and Investment Act - overview

Subject to certain criteria, UK applicants are legally required to tell the government about acquisitions of certain entities in 17 sensitive areas of the economy (called 'notifiable acquisitions').

<https://www.gov.uk/government/publications/national-security-and-investment-act-guidance-on-notifiable-acquisitions/national-security-and-investment-act-guidance-on-notifiable-acquisitions>

These 17 areas are:

- Advanced Materials
- Advanced Robotics
- Artificial Intelligence
- Civil Nuclear
- Communications
- Computing Hardware
- Critical Suppliers to Government
- Cryptographic Authentication
- Data Infrastructure
- Defence
- Energy
- Military and Dual-Use
- Quantum Technologies
- Satellite and Space Technologies
- Suppliers to the Emergency Services
- Synthetic Biology
- Transport

If there is significant uncertainty about whether an acquisition is notifiable, you may contact the government on [investment.screening@cabinetoffice.gov.uk](mailto:investment.screening@cabinetoffice.gov.uk) to seek a view or get legal advice from your own sources.

# UK Strategic Export Controls - overview

## [UK strategic export controls - GOV.UK](#)

The UK government has put together this guidance for those who export or transfer goods, software or technology (including data, information and technical assistance) which might be subject to strategic export controls.

It explains what control lists are, as well as who they apply to and when, so that exporters can make sure they comply with the law.

Applicants should assess how these controls may impact the project and confirm if they will need a licence (see question 5).

# Q4 International Collaboration (not scored)

**Does your proposed work involve any international collaboration or engagement?**

You must provide details of any expected international collaboration or engagement. You must include a list of the names and the countries any international project co-leads, project partners, visiting researchers, or other collaborators are based in. You must also include details of any subcontractors or service providers.

If your proposed work does not involve international collaboration or engagement, your answer must confirm this.

# Q5 Trusted Research and Innovation (not scored)

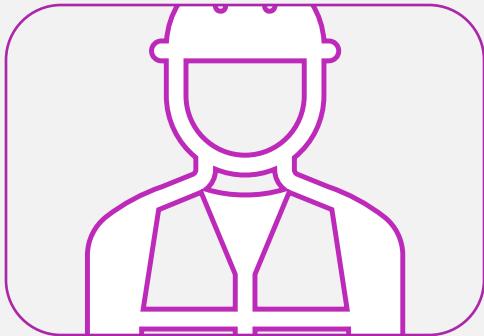
You must explain if your proposed project work relates to UKRI's Trusted Research and Innovation Principles, including:

- a list of any dual-use (both military and non-military) applications to your research
- a list of the areas where your project is relevant to one or more of the 17 areas of the UK National Security and Investment (NSI) Act )
- whether an export control license is required for this project under the academic export control guidance and the status of any applications
- a list of any items or substances on the UK Strategic Export Control List

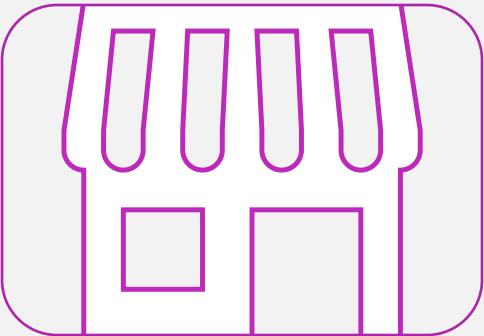
We may ask you to provide additional TR&I information at a later date, in line with UKRI TR&I Principles and funding terms and conditions

# Your Project Cost Categories

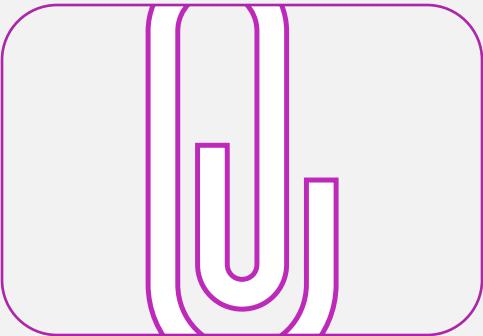
View our [Application Finances Instructional Video](#)



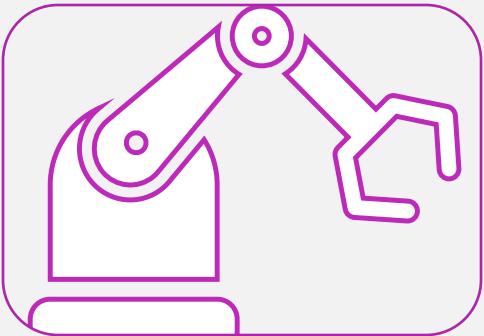
Labour



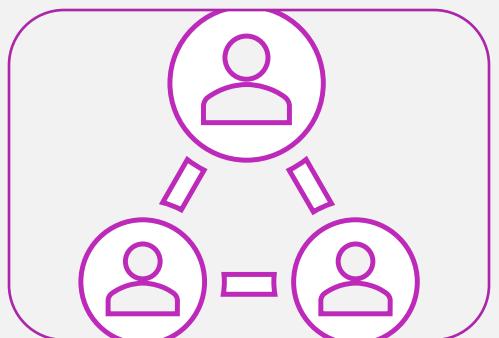
Overheads



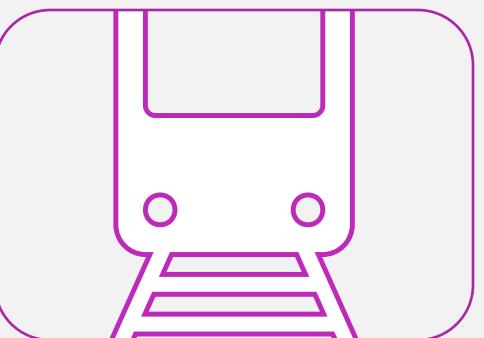
Materials



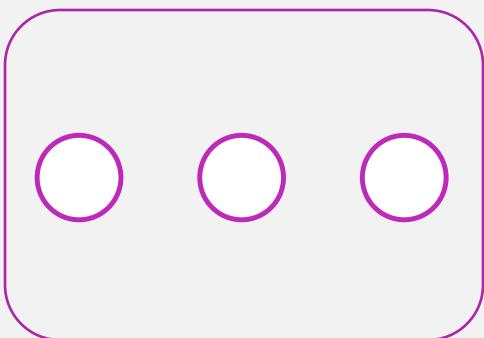
Capital Usage



Subcontractors



Travel & Subsistence



Other

# Your project finances

## Finances

Your organisation is required to submit its project finances. Your organisation's project costs can be seen in the 'Finances overview'.

[Your project finances](#)

 Incomplete

[Finances overview](#)

 Incomplete

## Finances

 Only members from your organisation will be able to see a breakdown of your finances.

Please complete your project finances.

[Your project costs](#)

 Incomplete

[Your project location](#)

 Incomplete

[Your organisation](#)

 Incomplete

[Your funding](#)

 Incomplete



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## Your project costs

Add your project costs by category – refer to previous slide for link to instructional video

## Your project location

Enter postcode for where most of the project work will take place.

## Your organisation

Add details of your organisation including size, turnover and number of employees

## Your funding

Include your funding level percentage according to the competition's funding rules.

You can declare Other Public Sector Funding here if you have previously received public money for **exactly** the same activities

# Checking your finances are complete

## Finances summary

These organisations have not marked their finances as complete:

- Ludlow
- EGGS



This application cannot be submitted until all items in the finances section have been marked as complete by all partners.

	Total costs (£)	Funding level (%)	Funding sought (£)	Contribution to project (£)	Other public sector funding (£)
<b>Empire Ltd</b> Lead organisation	✓ 200,903	30.00	57,803	140,632	2,468
<b>Ludlow</b> Partner	⚠ 200,903	30.00	57,803	140,632	2,468
<b>EGGS</b> Partner	⚠ 990	100.00	990	0	0
<b>Total</b>	⚠ £402,796		116,596	281,264	4,936

Check your finances have been correctly entered, with the correct costs, funding level % and funding sought figures, as per the eligibility criteria of the competition.

If collaborative, the lead must ensure that all partners have marked their finances as complete.

**Research organisation participation must be no greater than 30% of the total project costs.**

**IFS DOES NOT VALIDATE TOTAL PROJECT COSTS**

# Terms and Conditions

Before you can submit your application, **all** organisations in an application must agree to the draft terms and conditions for this competition. Please ensure you share the T&Cs with your legal team at the earliest possible opportunity.

## Terms and conditions

You must agree to these before you submit your application.

[Award terms and conditions](#)

 Incomplete

[Review and submit](#)

 [Print your application](#)



I agree to the [full terms and conditions](#) set out by the funding authority. I understand I need to agree to the final contract if my application is successful.

[Agree and continue](#)

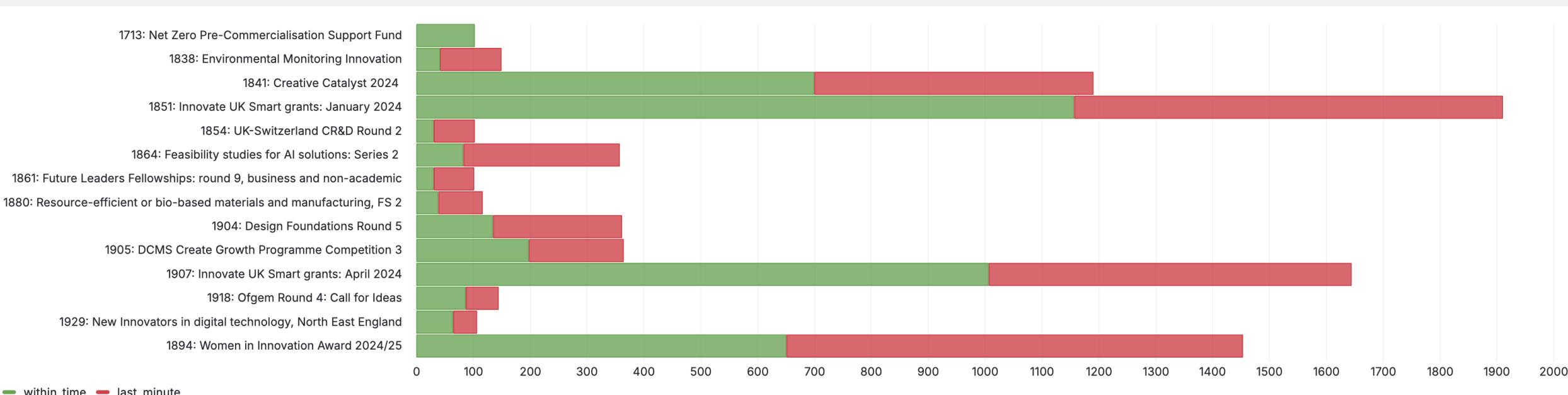


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# Submitting your application

Customer Support can help resolve any issues you might have when submitting **but only if they are contacted before the deadline**.

Once the deadline has passed, your application cannot be submitted.



# Pros & Cons of using AI to support you

*With the advances in AI technology, it is only natural to use technology to support you in applying to our competitions. Whilst we don't recommend or advise against it, we would like to make you aware of the following which could potentially impact your project.*

## Pros

- Removes barriers for people with disabilities and non-English speakers
- Allows you to rephrase your content to meet the word count in a question
- Ensures all aspects of a question are answered
- Can aid a better understanding of:
  - intended/wider market
  - best practice in project management
  - complementary technologies and advances in the industry
  - expected project impacts

## Cons

- It is not always accurate in its assumptions and can get things wrong
- AI learns from the information you give it as well as what it has already learnt
- May provide a generic response meaning your application could use similar phrasing to others
- AI can be detected as non-human as it lacks expression and insight because it relies on logic to summarise information based on the question asked

Whilst AI offers many benefits, it is important you are aware that **you are potentially sharing your idea with the world**, so be careful what you share as you have no control over how it is shared once you do.

# Funding Rules



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# You are unable to claim funding if

- you are an **overseas organisation** - your company number begins with **FC**
- your organisation is **setup as a branch** - your company number begins with **BR**
- you are a **collaboration with no formal structure of ownership or control** - your company number begins with **ML**
- you are a **Crown Dependency**:
  - if your company is based in **Jersey** - your company number begins with **JE**
  - if your company is based in **Guernsey**
  - if your company is based in the **Isle of Man**

# Other Innovate UK projects

If you have an outstanding final claim or Independent Accountant Report (IAR) on a live Innovate UK project, you will not be eligible to apply to this competition, as a lead or a partner organisation.

We will not award you any further funding if you:

- applied to a previous competition as the lead or sole company and were awarded funding by Innovate UK, but did not make a substantial effort to exploit that award
- applied to a previous competition as the lead or sole company and failed to comply with grant terms and conditions.

# Compliance with the UK Subsidy Control Regime

On 4<sup>th</sup> January 2023, the [Subsidy Control Act 2022](#) came into effect.

This provides a framework for public authorities to design and award subsidies in a compliant way, whilst minimising any negative effects of subsidies both within the UK and Internationally.

Innovate UK offers funding in line with the UK's obligations and commitments to Subsidy Control. To ensure that Innovate UK remains compliant with the UK's international Subsidy Control duties in respect of:

- the EU-UK Trade and Cooperation Agreement;
- the subsidy control act 2022
- Article 10 of the Windsor Framework (successful applicants which are affected by the Windsor Framework will be funded in line with [EU State aid regulations](#))
- Article 138 of the Withdrawal Agreement (some Union law applicable after 31 December 2020 in relation to the UK's participation in Union programmes and activities)
- the Subsidies and Countervailing measures within the WTO (ASCM)
- any other Free Trade Agreements active at the time of award

All awards will be conditional on compliance at all times with the UK's international obligations on Subsidy Control - this will be reflected in the terms and conditions of any award.

# Subsidy Control (and State aid where relevant)

The Subsidy Control Act 2022 definition of a 'subsidy' means financial assistance which:

1. is given by a public authority. This can be at any level: central, devolved, regional or local government or a public body.
2. makes a contribution (this could be a financial or an in-kind contribution) to an enterprise, conferring an economic advantage that is not available on market terms.
3. affects international trade.

For awards made from 4 January 2023, the majority are subject to Subsidy Control Act 2022. EU State aid rules now only apply in certain limited circumstances.

## **Financial viability and eligibility**

Innovate UK is unable to award funding to organisations that are considered to be in financial difficulty. All applicant organisations are subjected to financial viability and eligibility checks to ensure they are suitable for public funding.

[General guidance on Subsidy control \(and State aid where relevant\)](#)

# Article 10 of the Windsor Framework

The EU and the UK formally adopted the [Windsor Framework](#) on 24 March 2023.

The Windsor Framework replaces the Northern Ireland Protocol, providing a new legal and UK constitutional framework.

Article 10 provides that European Union State aid rules will continue to apply to the UK in respect of measures which affect trade in goods or the electricity market between Northern Ireland and the EU.

Article 10 does not directly apply to subsidies for services and such subsidies will need to comply with the UK's subsidy control regime.

## **Undertakings in difficulty**

In the unusual circumstance of an award having to be made under the EU GBER regulation (State aid), the applicant must pass 'undertaking in difficulty' checks as defined by GBER (2014).

Guidance on [Article 10 of the Windsor Framework](#).

# Eligibility Criteria: Funding Opportunities

Funding for R&D projects split into **3** categories: feasibility studies, industrial research and experimental development. This competition is looking to fund **industrial research or experimental development** projects.

**For your industrial research or experimental development project, you can get funding for your eligible project costs of:**

- up to 50% if you are a micro, small or medium sized organisation
- up to 30% if you are a large organisation

The research organisations undertaking non-economic activity as part of the project can share up to 10% of the total eligible project costs. If your consortium contains more than one research organisation undertaking non-economic activity, this maximum is shared between them. Of that 10% you can get funding for your eligible project costs of up to:

- 100% of your eligible project costs if you are an RTO, charity, not for profit organisation, public sector organisation or research organisation
- 80% of full economic costs (FEC) if you are a Je-S registered institution such as an academic

For general guidance on what our research categories are please visit:

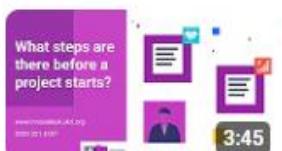
<https://www.ukri.org/councils/innovate-uk/guidance-for-applicants/general-guidance/categories-of-research-and-development/#contents-list>

# Assessment



# Assessment

## YouTube Playlist

- 1  **How do our assessors assess?**  
Innovate UK • 8.1K views • 2 years ago 2:33
- 2  **How are successful applications selected for funding?**  
Innovate UK • 17K views • 2 years ago 2:39
- 3  **What steps are there before a project starts?**  
Innovate UK • 7.7K views • 2 years ago 3:45
- 4  **How are successful projects monitored?**  
Innovate UK • 4.1K views • 2 years ago 2:20
- 5  **How successful applicants receive their funding.**  
Innovate UK • 4.6K views • 2 years ago 2:51



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# Project setup

If you pass the technical assessment, you will have a further eight steps detailed in your notification to complete in Project Setup before being able to start your project.

These are:

- Project details
- Project team
- Documents
- You will be allocated a Monitoring Service Provider (MSP)
- Bank details
- Finance checks
- Spend profile
- Grant Offer Letter

Please share the T&Cs with your legal team at the earliest possible opportunity to avoid any delays.

You are expected to complete all the steps above within 60 calendar days of receiving your notification. Failure to do so may result in funding being withdrawn.

**Work can only commence on your project once you have received your Go Live email.**

# How you get paid

- Grants are claimed and paid out following authorisation, **quarterly in arrears**
- Organisations being funded at less than 100% will need to provide evidence that they will have funding available to meet their share of costs
- You can only claim for costs incurred between your project's start and end date
- Grant can only be paid into an approved UK bank account

# Bank account – Guidance

## Accepted business bank accounts – subject to change

- Advance Payment Solutions (Part of Cashplus Ltd)
- Allica Bank
- Allied Irish Banks
- Bank of Ireland (UK)
- Bank of Scotland
- Bank of America
- Barclays
- BNP Paribas
- C Hoare & Co
- CAF Bank
- Citi Bank UK
- Clear Bank
- Commerz Bank
- Coutts
- Danske Bank
- Deutsche Bank
- DNB Bank ASA
- Guaranty Trust Bank (UK) Limited
- Handelsbanken Plc
- HSBC
- J.P. Morgan UK
- Lloyds
- Metro Bank
- Mettle
- Mizuho Bank Ltd
- MUFG Bank Ltd
- Monzo
- NatWest
- Nordea
- Revolut
- Royal Bank of Scotland (RBS)
- Santander
- Skandinaviska Enskilda Banken Ab (Publ) [SEB]
- Starling
- The Bank of East Asia
- The Co-operative Bank
- Tide Bank
- Triodos Bank
- TSB Bank
- Ulster Bank
- Unity Trust Bank
- Virgin Money
- Wells Fargo Bank N.A.

# Useful Information

- UKRI's [General Guidance](#)
- Innovate UK Business Connect's [Good Application Guide](#)
- [Who we fund](#)
- Collaboration Agreement Guidance: [Lambert Toolkit](#)
- [Innovate UK: Shaping the Future](#)

## Funding opportunities

To find out more about the competitions currently available you can visit either the [Innovation Funding Service \(IFS\)](#) or the [funding finder](#) on the UKRI website. Through these links, you can review the competitions available and decide which ones may be right for you.

You can [sign up to our newsletter](#) to receive all the latest information on our competitions straight to your inbox or [register for email alerts](#) to get page updates from Innovate UK.

The government also offers [other opportunities for businesses to get finance and support](#).

Innovate UK reserves the rights to host competitions on a needs basis and will adjust each competition criteria and scope accordingly. We may occasionally run closed competitions that are for invited applicants only. These are run based on the challenge requirement or need.

# Contact

## Advance Propulsion Centre Team



**DAN BUNTING**



**CHRIS HARRIS**



**STEVE GASSEN**



**ALEX WOOD**

[info@apcuk.co.uk](mailto:info@apcuk.co.uk)

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### InnovateUK Customer Support Services

0300 321 4357 (Monday - Friday 9am-12pm and 2pm-5pm)

[support@iuk.ukri.org](mailto:support@iuk.ukri.org)



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[ukri.org/councils/innovate-uk](https://ukri.org/councils/innovate-uk)



**Innovate UK Business Connect**  
[iuk.ktn-uk.org](https://iuk.ktn-uk.org)



**Innovate UK Business Growth**  
[www.iukbg.ukri.org](https://www.iukbg.ukri.org)