### DRIVE35 Scale-up: Feasibility Studies

### **Applicant Briefing**

This briefing is pre-recorded. A copy of the slides and the recording link will be made available on IFS.

For more information on the competition process, please click <u>here</u> to access our YouTube channel.









### **Welcome and Introductions**



YVETTE WILLIS
Competition Manager,
Innovate UK



STEVE GASSER
Business Development
Manager,
APC



NAIM YUSUF
Programme Manager,
APC



JOSH DENNE Head of Product, APC



# **Agenda**

- Competition Summary
- Key Dates
- Scope
- Eligibility Criteria
- Innovation Funding Service (IFS)
- Funding Rules
- Assessment
- Use of AI
- Additional Support
- Q&A







# Competition Summary, Key Dates, Application Questions, & Scope







### **Driving Research and Investment in Vehicle Electrification (DRIVE35)**





in grant funding delivered over five years in partnership with the Department for Business and Trade, Innovate UK, and the Advanced Propulsion Centre UK

# **3** Strategic Funding Priorities

# **Supporting INNOVATION**

Concept design to late-stage R&D

£150K up to £25m available, project duration from 12 to 36 months, depending on selected stream

# Accelerating SCALE-UP

Validation and process delivery

£150k up to £20m available, project duration from 12 to 72 months, depending on selected stream

# Enabling TRANSFORMATION

Industrial deployment at scale

Vehicle Assembly Supply Chain Development





ENABLING TRANSFORMATION

**Automotive Transformation Fund** 

ACCELERATING SCALE-UP

Scale-up Fund

**Feasibility Studies** 

SUPPORTING INNOVATION

Collaborate

Demonstrate

Mobilise

### **Introducing Scale-up Feasibility Studies**



Up to

£5<sub>m</sub>

### in match-funding

- Single applicants may apply
- £750k per project
- Develop the planning, investment case and business case for scaling up and industrial transformation
- Pilot scale, demonstration scale or full industrial scale facilities
- Deliver within a 9-month period
- 60% grant for SMEs, 50% for large organisations

### Scaling your manufacturing from R+D to commercialisation















Stage	Concept	Lab scale / workshop	Pilot line (low-volume manufacture)	Demonstration line (mid-volume manufacture)	Industrial plant (high-volume manufacture)
Description	Innovation of new tech concepts	Initial prototypes from manual lab or workshop	Initial production line	Single FOAK line representing scaled- up workflow	Full scale manufacturing
Flexibility and output	Complete flexibility, no process	Very high flexibility, manual process	High flexibility, low volume output	Medium flexibility and volume output	Very little flexibility, very high output
Development stage output	Early prototypes	Research to deliver prototypes and show product attributes	Process development to pilot initial critical process steps	Process development to demonstrate production at rate with QC	Customer product at full production scale
Commercial milestone delivered	Proof of Concept	Paid trials / 1 <sup>st</sup> off's	1st adaptor programmes	Secure increasing offtake	Volume programmes
Feasibility Study scope	-	-	Yes	Yes	Yes

### Scale-up feasibility for zero-emission vehicle technology



Even after substantial R+D, there remain risks in the development of these assets, including:

- Manufacturing scale-up risk: Will the manufacturing of the technology be possible and economically viable?
- Market risk: What is the scale, growth and timing of the market?
- Planning risk: What specific activities are required to deliver the project in the UK?
- **Execution risk**: What skills and capabilities will be required to deliver the facility?
- Costs risk: How much will the facility cost, what are the key variables and dependencies?
- **Financing risk**: What requirements need to be met to finance the facility and wider scale-up?
- **UK Investment risk**: What additional challenges exist in the UK associated with the build of this facility?

Feasibility studies are undertaken to understand, plan for and unlock these challenges.

### Impacts and outcomes for your UK business





**GROWTH**: Support growth, transition and resilience of the UK's automotive supply chain, increasing capability whilst improving productivity, efficiency and competitiveness,



**STRATEGIC TECH**: Contribute to the UK's strategic aims and priorities, such as the HMG's Industrial Strategy as well as the Automotive Council's Roadmaps and Strategic Technology areas,



**ENABLING INVESTMENT**: Develops a detailed plan, business case and investment case for creation or conversion of manufacturing facilities which support the transition to zero-emission vehicles,



**IMPACTS**: Have the potential to create and safeguard numerous high-value jobs, enable substantial investment and create a lasting economic benefit to the UK,



**REPORTING OUTPUTS**: Deliver a detailed closeout report and presentation to the APC to review the business case and investment case, its outcomes and next steps, prior to closure.

### What will a strong Scale-up Feasibility Study consist of?





Develop a **project plan** for the build or conversion of manufacturing facilities in the UK.



Create or mature a **flow sheet and/or layout** of your manufacturing process and/or manufacturing facility,



Continue to develop robust **commercialisation plans** for the ZEV technology that you plan to manufacture from the UK,



Produce detailed **costing and financial models** examining the costs of developing and operating your manufacturing facility, and the incomes that it could enable,



Produce a **business case** for future investment which enables a decision either to invest in the project in the UK or clearly shows the potential barriers or challenges to doing so, and the additional steps or measures to overcome them, and;



Develop the insight, plans and details required to show how you will **secure investment** in your manufacturing plan for the zero-emission vehicle supply chain in the UK.

### **Scale-up Feasibility Study: Target Outcomes**



You are creating the case for investment in UK ZEV manufacturing

Apply, win and deliver your FS

You secure all the private funding required to execute your manufacturing project

You might secure government funding to support your manufacturing project

Investment in UK ZEV manufacturing at pilot, demo or industrial scale

Growth in UK ZEV businesses

Sales, GVA, Jobs, CO<sub>2</sub> Impact

You understand the challenges you must address to deliver your project in the UK

You are able to adapt or make the case for the changes you need

### Scale-up Feasibility Studies: Eligibility



Your feasibility study, and the manufacturing project under consideration, must:



Primarily enable scale up in the UK auto sector, but spill over to or from other sectors is welcomed



Single applicant only, we are open to applications with substantial subcontracts



Carry out project work in the UK



Exploit the outcomes in the UK



Have a grant funding request between £150,000 to £750,000



A maximum of 50% grant funded for a large organisation, or 60% for an SME.



Start by 1<sup>st</sup> January 2026 and last no longer than 9 months



You must make an industrial contribution of 3.5% of any grant received to support the running costs of APCUK

### **Timeline**



Milestones	Dates	
Competition live	w/c 14 <sup>th</sup> July 2025	
Applicant Q&A webinar	18 <sup>th</sup> July 2025	
Application deadline	3 <sup>rd</sup> September 2025	
Applicants informed	9 <sup>th</sup> October 2025	
Project start from	1 <sup>st</sup> December 2025	
Projects must start by	1 <sup>st</sup> January 2026	

### **Technology Scope**



We will fund feasibility studies that develop a business case for manufacturing of the following tech:

- Electrical energy storage:
  - Development of batteries, supercapacitors, their components, management, and integrated systems
- Electric machines and associated driveline
- Power electronics:
  - Including Vehicle-to-Everything (V2X)
- Internal combustion engine (ICE) for off-road applications:
  - We will fund project proposals that support a transition to zero emissions, utilising non-fossil fuels,
- Lightweighting:
  - Materials and manufacturing processes
- Fuel-cell systems:
  - Including associated balance of plant
- Hydrogen storage and management systems
- Zero-emission vehicle assembly

### **Technology Scope 2**



Within the technology scope outlined on previous slide, your project can include:

- Upstream supply chain for the above technologies, including: Raw materials, Component manufacturing, Sub-assembly manufacturing,
- Circularity and Design for Disassembly: Projects delivering manufacturing systems which enable the disassembly, remanufacturing, recovery, and reuse of materials.
- The deployment (but not principally the development) of technologies to enable productivity and cost-competitiveness across the relevant aspects of applicable manufacturing operations in any of the following areas:
  - Digital Transformation: Integration of digital tools within the manufacturing process. Such as the use of AI, digital twins, and Internet of Things (IoT).
  - Manufacturing process decarbonisation: Processes that use renewable energy sources or innovations enabling reduced energy consumption within manufacturing processes including capture and reuse.
  - Lean Manufacturing: Implementation of innovative lean principles to improve efficient use of materials used in processes, reduce their environmental impact and improve efficiency including the use of advanced automation techniques.

### Projects we will not fund



### We will not fund projects:

- Requesting grant greater than 60% of total project costs for an SME or 50% for a large business.
- Focused on technology feasibility, technical research or technical product development.
- Which do not have a credible plan to enter the zero-emission vehicle supply chain in the future.
- Not aligned with the UK Industrial Strategy.
- Focused on the development or production of low-carbon fuels.
- Not of future benefit to the automotive sector.
- Focused on technologies or processes which are too technologically immature to scale with increasing market demand.
- Focused on fossil-fuelled internal combustion technology.
- Focused on the production of hydrogen.
- Focused on off-vehicle charging infrastructure.
- Focused primarily on the development of digital or data technologies.
- Focused on small personal mobility applications such as e-Scooters, e-Bikes, or other low-powered mobility devices.

### We cannot fund projects that are:

- Dependent on export performance
- Dependent on domestic inputs usage



### **Project Details and Application Questions Overview**



### **Project Details**

Application Team

**Application Details** 

Research Category

Project Summary 100 words informs assessment

Public Description 100 words for future communications

Scope 200 words suitability for funding

### **Not Scored Questions**

Q1 Applicant Location

Q2 Animal Testing

Q3 Permits and Licenses

Q4 International Collaboration

Q5 Trusted Research and Innovation

Q6 Your Business\*

#### **Scored Questions**

Q7 This feasibility study

Q8 Your product or process

Q9 The target market

Q10 Your commercialisation plan

Q11 Your commercialisation team

Q12 Your finance plan

Q13 The impact of this feasibility study

Q14 Project costs

### **Application Questions**



# **Question 6 Your Business**

Describe your current business and your vision of success for the future.

- History of the business
- Current scale and capacity
- Revenue / income streams
- Summary of your corporate strategy that is related to this proposal
- Owners and investors

# **Question 7 The Feasibility Study**

Describe your proposed feasibility study including why you want to undertake it.

- Describe your FS proposal
- Key objectives, milestones, success factors
- Your delivery plan
- Project team and skills
- Fit of your project to your strategy and commercial plan?

# Question 8 Your Product or Process

What product or process are you taking to market, how does it solve a customer problem and how it does it support the transition to Zero Emission Vehicle manufacturing?

- Description and functionality
- The customer problem this solves
- Value proposition and unit economics
- Readiness to scale: TRL/MRL maturity

### **Application Questions**



# **Question 9 The Market**

What is the market for this product or process? Competition? Market timing?

- Current supply chain
- Projection of size of the market
- Customer segmentation
- Your traction or engagement with your customers
- Competition in the market
- Why now

# **Question 10 Commercialisation Plan**

Describe your broader commercialisation roadmap or plan associated with this product or service.

- Business model
- Timeline of steps to take to market
- Impacts will have on your organisational growth
- Scale of any investment
- Commercialisation risks

# Question 11 Commercialisation Team

Do you have the right team to take the results of this project to commercial success?

- Leadership team members that will take the results of this feasibility study to commercial success
- Any team capability gaps to be addressed
- Your plan to address these

### **Application Questions**



# **Question 12 Your Finance Plan**

Describe how you will finance the outcomes of this feasibility study.

- The package of finance you will require
- Your target sources of finance
- Your readiness to engage
- The data or validation to enable you to achieve this investment, and how this FS delivers this

# Question 13 Impact of this study

What will be the impact of this feasibility study?

- Environmental benefits
- UK investment
- Annual commercial revenue
- Jobs
- Benefits to UK customers, suppliers and wider industry

# **Question 14 Project Costs**

How much this feasibility study will cost to deliver and the support you require to execute it.

- Total eligible costs of this feasibility study
- Grant you are requesting and why?
- How you will finance your unfunded contribution to the feasibility study,
- Subcontractors and why they are critical to the feasibility study

### Portfolio approach to selection



We want to fund a variety of feasibility studies across different:

- · Technologies,
- Vehicle applications,
- Markets,
- Technological maturities,
- Organisational sizes,

All of which are aligned to policy and regulatory deadlines enabling automotive transformation including the transition to fully zero-emission vehicle manufacturing. As such, selection of funded projects may be determined by the fit of the project to the competition portfolio. We call this a portfolio approach.

### **Contact**





### **Advance Propulsion Centre Team**









**STEVE GASSER** 



**NAIM YUSUF** 



**JOSH DENNE** 

info@apcuk.co.uk

### **Innovate UK Customer Support Services**

0300 321 4357 (Monday - Friday 9am-12pm and 2pm-5pm)

support@iuk.ukri.org



Innovate UK
<a href="https://www.ukri.org/councils/innovate-uk">ukri.org/councils/innovate-uk</a>



Innovate UK Business
Connect

iuk.ktn-uk.org



Innovate UK Business Growth www.iukbg.ukri.org

### **Introducing Scale-up Feasibility Studies**



Up to

£5<sub>m</sub>

### in match-funding

- Single applicants may apply
- £750k per project
- Develop the planning, investment case and business case for scaling up and industrial transformation
- Pilot scale, demonstration scale or full industrial scale facilities
- Deliver within a 9-month period
- 60% grant for SMEs, 50% for large organisations

# Eligibility criteria





# Eligibility Criteria – Your Project

### Your project must:

- have total a grant funding request of between £150,000 and £750,000
- last up to nine months
- carry out all of its project work in the UK
- intend to exploit the results from or in the UK
- start by 1 January 2026
- end by 30 September 2026

Your project must have a maximum of 50% grant funded for a large organisation, or 60% for an SME. For example:

- if you are applying as a large organisation and asking for £300,000 in grant, your total eligible project costs need to be a minimum of £600,000
- if you are applying as an SME and asking for £300,000 in grant, your total eligible project costs need to be a minimum of £500,000



# Eligibility Criteria – Lead Organisation & Number of Applications

### **Lead organisation:**

To work alone your organisation must be a UK registered business of any size.

More information on the different types of organisation can be found in our <u>Funding</u> rules.

### **Number of applications**

A business, academic institution, research and technology organisation (RTO), charity, not for profit or public sector organisation can only lead on one application but can be included as a collaborator in a further two applications.

If a UK registered eligible organisation is not leading an application, it can collaborate in any number of applications.



### Eligibility Criteria – Subcontractors

#### **Subcontractors**

Subcontractors are allowed in this competition.

Subcontractors can be from anywhere in the UK and you must select them through your usual procurement process.

You can use subcontractors from overseas but must make the case in your application as to why you cannot use subcontractors from the UK.

You must provide a detailed rationale, evidence of the potential UK contractors you approached and the reasons why they were unable to work with you. We will not accept a cheaper cost as a sufficient reason to use an overseas subcontractor.

All subcontractor costs must be justified and appropriate to the total eligible project costs.



# Previously submitted applications

This competition does allow you to submit a previously submitted application.

Previously submitted application	Not a Previously submitted application
A previously submitted application is an application Innovate UK judges as <u>not</u> materially different from one you have submitted before (but it can be updated based on the assessors' feedback).	A brand-new application, project or idea that you have not previously submitted into an Innovate UK competition.  or
If you have previously submitted an application that reached our assessment stage, you can reapply once more with the same proposal.	<ul> <li>A previously submitted or ineligible application which:</li> <li>has been updated based on assessor feedback</li> <li>and is materially different from the application submitted before</li> <li>and fits with the scope of this competition</li> </ul>





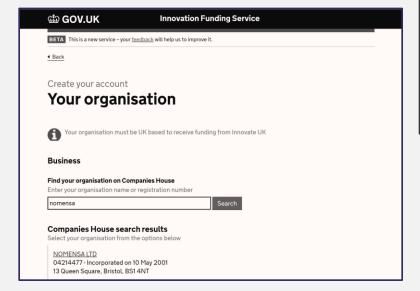
# Innovation Funding Service (IFS)

# How to apply

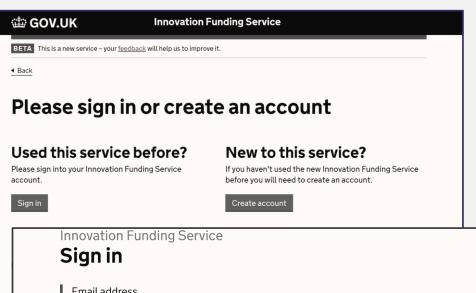
The lead applicant must create an account:

#### **UK registered businesses**

Use Companies House lookup using your company number. This facilitates our checks later if you are successful.







	Email address
	Please enter your email address.
İ	Password
	Please enter your password.
	Show
,	Need help signing in or creating an account?
	My email and/or password isn't working
	If you applied previously using the old service, you will need to create a new account.
	Forgotten your password?

# National Security and Investment Act - overview

Subject to certain criteria, UK applicants are legally required to tell the government about acquisitions of certain entities in 17 sensitive areas of the economy (called 'notifiable acquisitions').

https://www.gov.uk/government/publications/national-security-and-investment-act-guidance-on-notifiable-acquisitions/national-security-and-investment-act-guidance-on-notifiable-acquisitions

#### These 17 areas are:

- Advanced Materials
- Advanced Robotics
- Artificial Intelligence
- Civil Nuclear
- Communications
- Computing Hardware
- Critical Suppliers to Government
- Cryptographic Authentication

- Data Infrastructure
- Defence
- Energy
- Military and Dual-Use
- Quantum Technologies
- Satellite and Space Technologies
- Suppliers to the Emergency Services
- Synthetic Biology
- Transport

If there is significant uncertainty about whether an acquisition is notifiable, you may contact the government on **investment.screening@cabinetoffice.gov.uk** to seek a view or get legal advice from your own sources.

# New Question – Q4 International Collaboration (not scored)

### Does your proposed work involve any international collaboration or engagement?

You must provide details of any expected international collaboration or engagement. You must include a list of the names and the countries any international project co-leads, project partners, visiting researchers, or other collaborators are based in. You must also include details of any subcontractors or service providers.

If your proposed work does not involve international collaboration or engagement, your answer must confirm this.



# New Question – Q5 Trusted Research and Innovation (not scored)

You must explain if your proposed project work relates to UKRI's Trusted Research and Innovation Principles, including:

- a list of any dual-use (both military and non-military) applications to your research
- a list of the areas where your project is relevant to one or more of the <u>17 areas</u> of the UK National Security and Investment (NSI) Act )
- whether an export control license is required for this project under the <u>academic export control guidance</u> and the status of any applications
- a list of any items or substances on the UK Strategic Export Control List

We may ask you to provide additional TR&I information at a later date, in line with UKRI TR&I Principles and funding terms and conditions



### **UK Strategic Export Controls - overview**

UK strategic export controls - GOV.UK

The UK government has put together this guidance for those who export or transfer goods, software or technology (including data, information and technical assistance) which might be subject to strategic export controls.

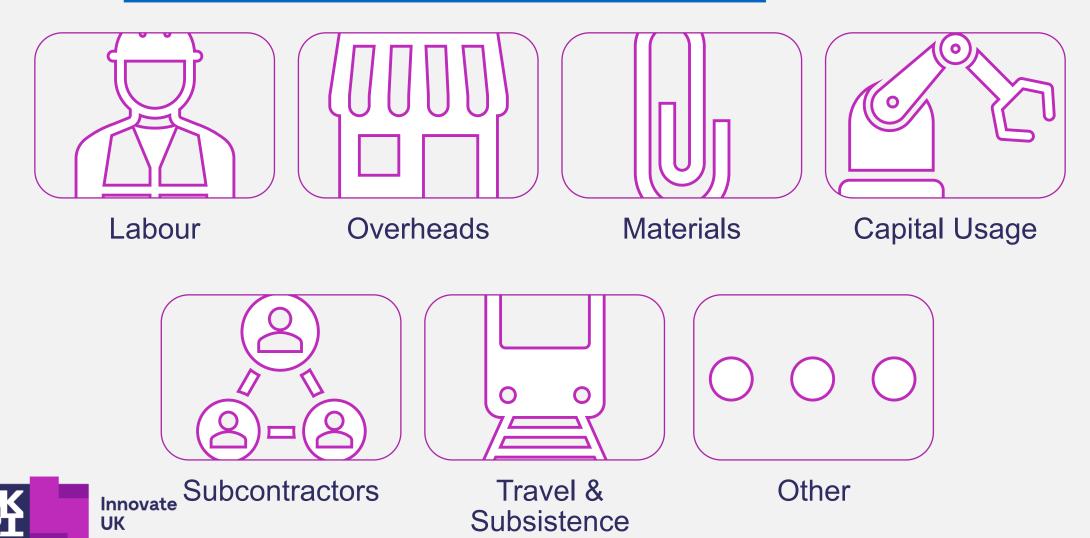
It explains what control lists are, as well as who they apply to and when, so that exporters can make sure they comply with the law.

Applicants should assess how these controls may impact the project and confirm if they will need a licence (see question 5).

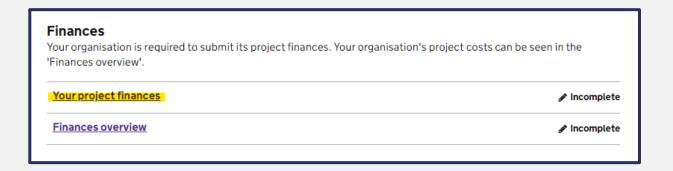


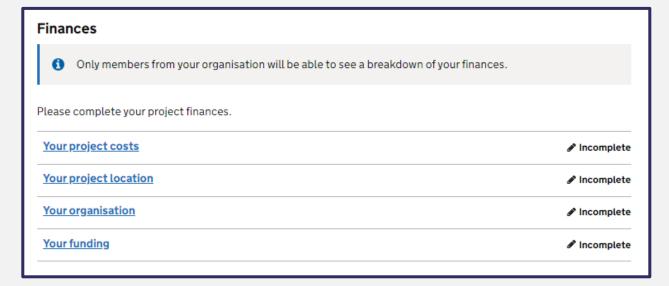
# **Your Project Cost Categories**

**View our Application Finances Instructional Video** 



# Your project finances







## Your project costs

Add your project costs by category – refer to previous slide for link to instructional video

## Your project location

Enter postcode for where most of the project work will take place.

## Your organisation

Add details of your organisation including size, turnover and number of employees

## Your funding

Include your funding level percentage according to the competition's funding rules.

You can declare Other Public Sector Funding here if you have previously received public money for **exactly** the same activities

# Checking your finances are complete

### Finances summary

These organisations have not marked their finances as complete:

Ludlow



EGGS

This application cannot be submitted until all items in the finances section have been marked as complete by all partners.

		Total costs (£)	Funding level (%)	Funding sought (£)	Contribution to project (£)	Other public sector funding (£)
Empire Ltd Lead organisation	<b>~</b>	200,903	30.00	57,803	140,632	2,468
<b>Ludlow</b> Partner	A	200,903	30.00	57,803	140,632	2,468
EGGS Partner	A	990	100.00	990	0	0
Total	A	£402,796		116,596	281,264	4,936

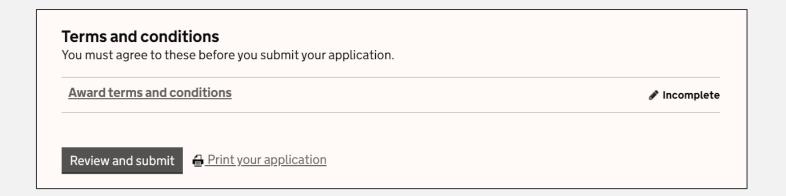
Check your finances have been correctly entered, with the correct costs, funding level % and funding sought figures, as per the eligibility criteria of the competition.

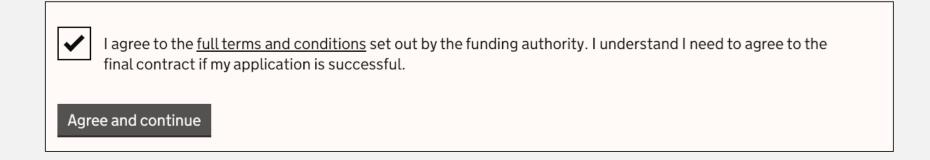
# IFS DOES NOT VALIDATE TOTAL PROJECT COSTS



## **Terms and Conditions**

Before you can submit your application, all organisations in an application must agree to the draft terms and conditions for this competition. Please ensure you share the T&Cs with your legal team at the earliest possible opportunity.







# Submitting your application

Customer Support can help resolve any issues you might have when submitting **but only if they** are contacted before the deadline.

Once the deadline has passed, your application cannot be submitted.





# Pros & Cons of using AI to support you

With the advances in AI technology, it is only natural to use technology to support you in applying to our competitions. Whilst we don't recommend or advise against it, we would like to make you aware of the following which could potentially impact your project.

#### **Pros**

- Removes barriers for people with disabilities and non-English speakers
- Allows you to rephrase your content to meet the word count in a question
- Ensures all aspects of a question are answered
- Can aid a better understanding of:
  - intended/wider market
  - best practice in project management
  - complementary technologies and advances in the industry
  - expected project impacts



#### Cons

- It is not always accurate in its assumptions and can get things wrong
- Al learns from the information you give it as well as what it has already learnt
- May provide a generic response meaning your application could use similar phrasing to others
- Al can be detected as non-human as it lacks expression and insight because it relies on logic to summarise information based on the question asked

Whilst Al offers many benefits, it is important you are aware that you are potentially sharing your idea with the world, so be careful what you share as you have no control over how it is shared on once you do.

# Funding Rules





## Other Innovate UK projects

If you have an outstanding final claim or Independent Accountant Report (IAR) on a live Innovate UK project, you will not be eligible to apply to this competition, as a lead or a partner organisation.

We will not award you any further funding if you:

- applied to a previous competition as the lead or sole company and were awarded funding by Innovate UK, but did not make a substantial effort to exploit that award
- applied to a previous competition as the lead or sole company and failed to comply with grant terms and conditions.



# Compliance with the UK Subsidy Control Regime

On 4th January 2023, the Subsidy Control Act 2022 came into effect.

This provides a framework for public authorities to design and award subsidies in a compliant way, whilst minimising any negative effects of subsidies both within the UK and Internationally.

Innovate UK offers funding in line with the UK's obligations and commitments to Subsidy Control. To ensure that Innovate UK remains compliant with the UK's international Subsidy Control duties in respect of:

- the EU-UK Trade and Cooperation Agreement;
- the subsidy control act 2022
- Article 10 of the Windsor Framework (successful applicants which are affected by the Windsor Framework will be funded in line with <u>EU State aid regulations</u>)
- Article 138 of the Withdrawal Agreement (some Union law applicable after 31 December 2020 in relation to the UK's participation in Union programmes and activities)
- the Subsidies and Countervailing measures within the WTO (ASCM)
- any other Free Trade Agreements active at the time of award

All awards will be conditional on compliance at all times with the UK's international obligations on Subsidy Control - this will be reflected in the terms and conditions of any award.



# **Subsidy Control (and State aid where relevant)**

The Subsidy Control Act 2022 definition of a 'subsidy' means financial assistance which:

- 1. is given by a public authority. This can be at any level: central, devolved, regional or local government or a public body.
- 2. makes a contribution (this could be a financial or an in-kind contribution) to an enterprise, conferring an economic advantage that is not available on market terms.
- 3. affects international trade.

For awards made from 4 January 2023, the majority are subject to Subsidy Control Act 2022. EU State aid rules now only apply in certain limited circumstances.

### Financial viability and eligibility

Innovate UK is unable to award funding to organisations that are considered to be in financial difficulty. All applicant organisations are subjected to financial viability and eligibility checks to ensure they are suitable for public funding.

General guidance on Subsidy control (and State aid where relevant).



## **Article 10 of the Windsor Framework**

The EU and the UK formally adopted the Windsor Framework on 24 March 2023.

The Windsor Framework replaces the Northern Ireland Protocol, providing a new legal and UK constitutional framework.

Article 10 provides that European Union State aid rules will continue to apply to the UK in respect of measures which affect trade in goods or the electricity market between Northern Ireland and the EU.

Article 10 does not directly apply to subsidies for services and such subsidies will need to comply with the UK's subsidy control regime.

### **Undertakings in difficulty**

In the unusual circumstance of an award having to be made under the EU GBER regulation (State aid), the applicant must pass 'undertaking in difficulty' checks as defined by GBER (2014).

Guidance on Article 10 of the Windsor Framework.



# Research, Development and Innovation Streamlined Subsidy Scheme

- Designed by Government to award subsidies to enterprises if they met defined criteria contained within the <u>Scheme</u>
- 3 categories available please check the competition you are applying for applicable categories
  - Feasibility Studies
  - Industrial Research and Experimental Development
  - Small and Medium Sized Enterprise (SME) Research, Development and Innovation Support
- When submitting an application as part of our due diligence you will be asked to declare any previous awards made in the 'applicable period' to ensure limits are not breached.
  - The applicable period is made up of:
  - (a) the elapsed part of the current financial year
  - (b) the two financial years immediately preceding the current financial year



## **Category 1: Feasibility Studies**

For feasibility studies projects, you could get funding for your eligible project costs of:

- up to 60% if you are a micro, small, or medium-sized organisation
- up to 50% if you are a large organisation

Eligible costs please refer to the competition to which you are applying.

For a detailed definition of feasibility studies see guidance document section 13.1.





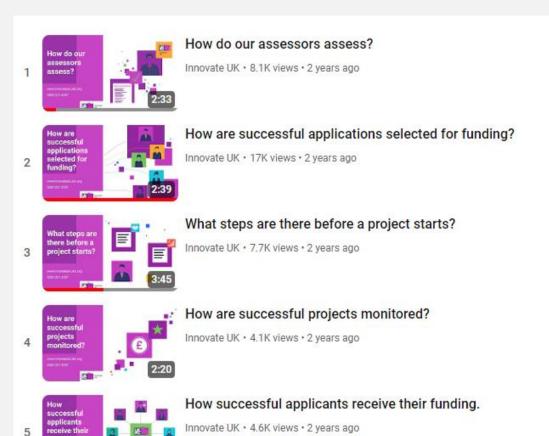
# **Assessment**





## **Assessment**

## YouTube Playlist







## **Project setup**

If you pass the technical assessment, you will have a further eight steps detailed in your notification to complete in Project Setup before being able to start your project.

### These are:

- Project details
- Project team
- Documents
- You will be allocated a Monitoring Service Provider (MSP)
- Bank details
- Finance checks
- Spend profile
- Grant Offer Letter

Please share the T&Cs with your legal team at the earliest possible opportunity to avoid any delays.

You are expected to complete all the steps above within 90 calendar days of receiving your notification. Failure to do so may result in funding being withdrawn.

Work can only commence on your project once you have received your Go Live email.



# **Additional Support**





## **Innovate UK Business Growth**

https://iuk.ktn-uk.org/business-growth/

Innovate UK Business Growth (previously Innovate UK EDGE) is a key part of the UK innovation agency's deep investment in the pioneering businesses that drive economic growth. It is a publicly-funded service available to all high potential small to medium sized innovation-driven companies, including <u>Innovate UK</u> grant winners.

### **Exploit Innovation:**

Grow your business by protecting your IP, improving innovation management and accessing the innovation ecosystem globally through us.

### **Source funding:**

Grow and scale your business by accessing the right finance and funding for you and becoming investment ready.

#### **Enter new markets:**

Helping you to make connections to partners and leverage insights to expand into vertical and international markets and achieve scaling ambitions.

### Ready to scale?

The Innovate UK Scaleup Programme helps the highest potential businesses realise their ambitions.



## **Useful Information**

- UKRI's <u>General Guidance</u>
- Innovate UK Business Connect's Good Application Guide
- Who we fund
- Collaboration Agreement Guidance: <u>Lambert Toolkit</u>
- Innovate UK: Shaping the Future

## **Funding opportunities**

To find out more about the competitions currently available you can visit either the <u>Innovation Funding Service (IFS)</u> or the <u>funding finder</u> on the UKRI website. Through these links, you can review the competitions available and decide which ones may be right for you.

You can <u>sign up to our newsletter</u> to receive all the latest information on our competitions straight to your inbox or <u>register for email alerts</u> to get page updates from Innovate UK.

The government also offers other opportunities for businesses to get finance and support.

Innovate UK reserves the rights to host competitions on a needs basis and will adjust each competition criteria and scope accordingly. We may occasionally run closed competitions that are for invited applicants only. These are run based on the challenge requirement or need.



## **Contact**





## **Advance Propulsion Centre Team**





**CHRIS HARRIS** 



**STEVE GASSER** 



**NAIM YUSUF** 



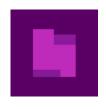
**JOSH DENNE** 

info@apcuk.co.uk

## **Innovate UK Customer Support Services**

0300 321 4357 (Monday - Friday 9am-12pm and 2pm-5pm)

support@iuk.ukri.org



Innovate UK
ukri.org/councils/innovate-uk



Innovate UK Business
Connect

iuk.ktn-uk.org



Innovate UK Business Growth www.iukbg.ukri.org