

# Battery and fuel cell future cost comparison

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An insight report provided by the Technology Trends team at the APC



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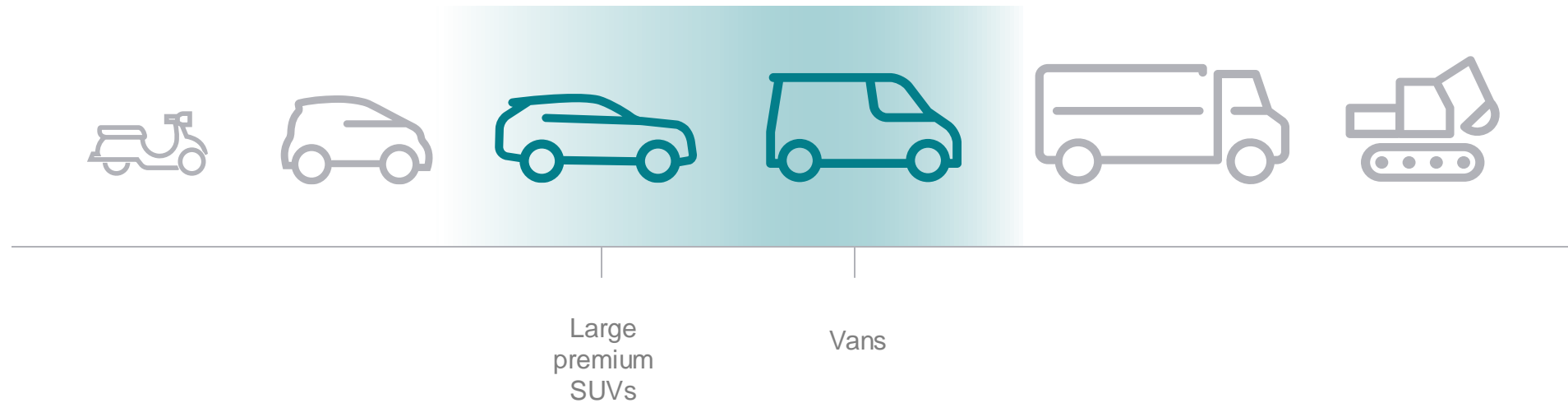
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## Scope of this study

The focus of this study is on installed powertrain costs for the heaviest of light duty vehicles: large premium SUVs and vans.

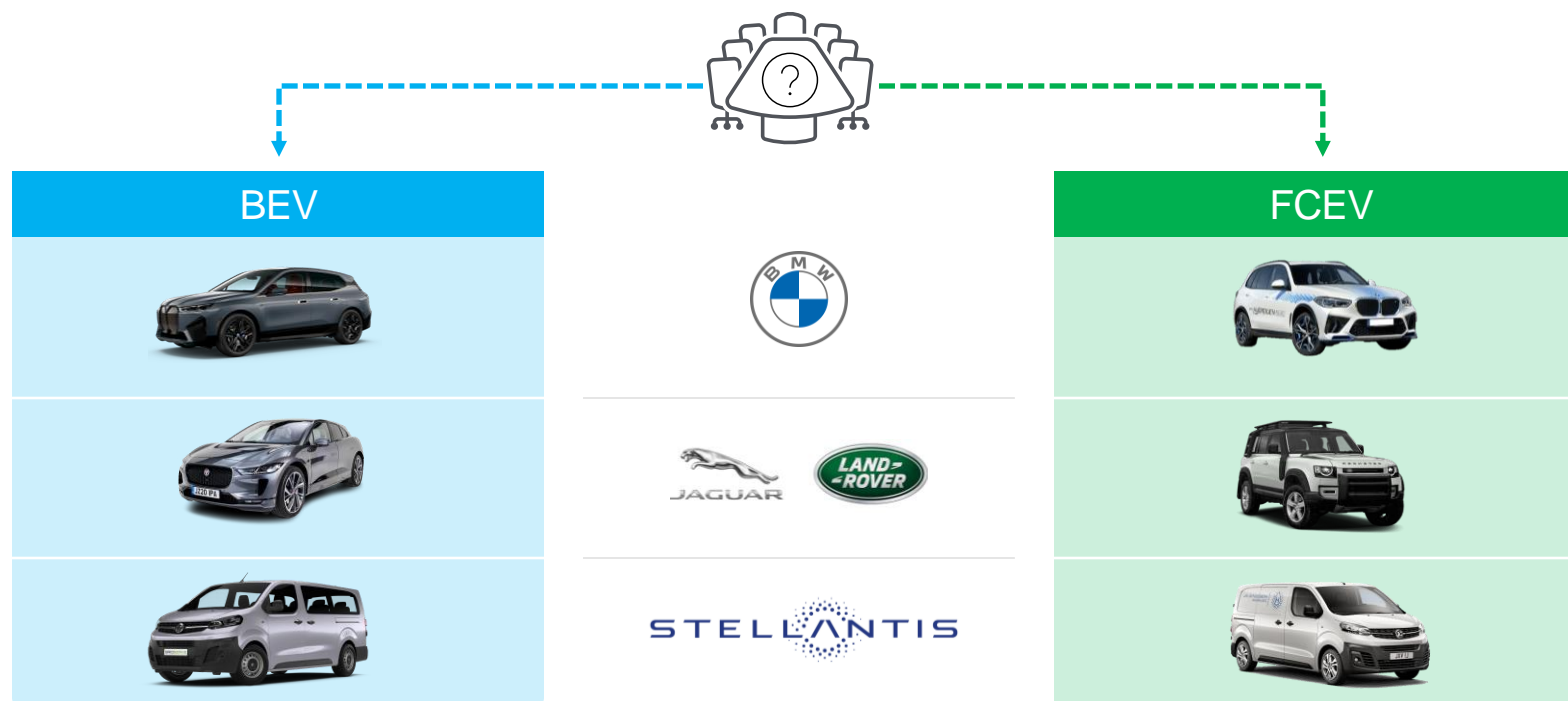
### Typical vehicle characteristics

- Medium to high power (150 – 200 kW)
- Long ranges (300+ miles)



## Some OEMs are agnostic to the choice between battery and fuel cell powertrains

OEMs are deciding if BEVs are the best option for all vans and SUVs, or if FCEVs can better accommodate some of the more demanding journeys.

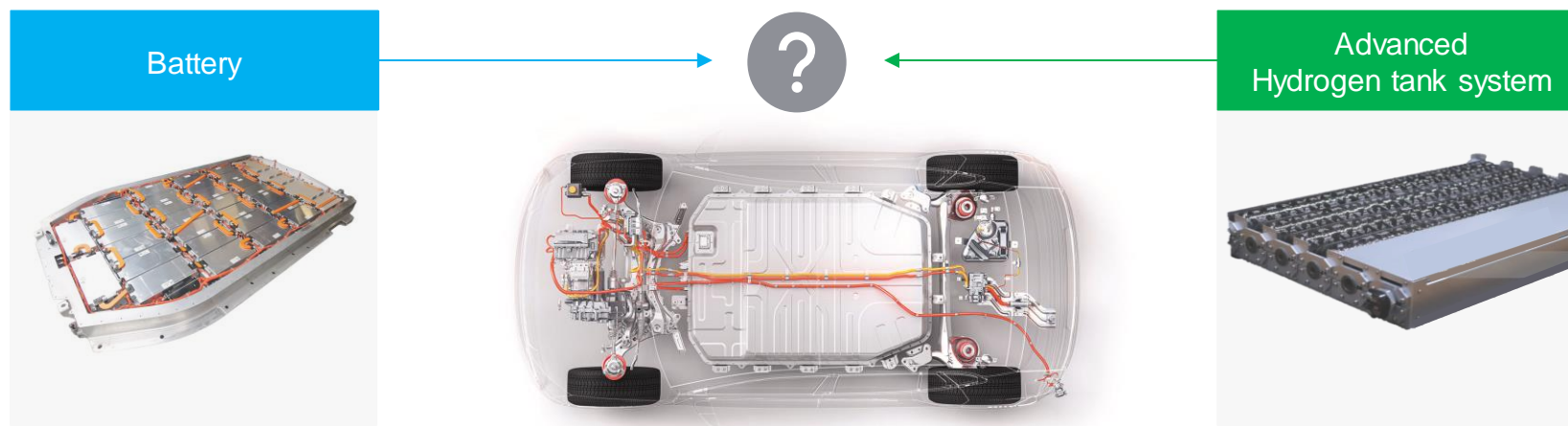


European OEMs that have publicly announced an interest in battery and fuel cell electric SUVs or vans

## Developing a modular electrified platform allows greater adaptability






Major investments in BEV platforms have preceded FCEV production, but some OEMs could consider a modular electrified platform with interchangeable energy storage options to future-proof vehicle production.

This study assumes that future FCEV models would have a fuel cell system in the front or back of the vehicle, and that the hydrogen tank system would be designed to fit where the battery normally would in a BEV.



# Main assumptions of this study

The results presented in this study are based on the 'best case' scenarios across all 3 technologies, which are: Ni-rich NMC, LFP & fuel cells

	Technology	2021	2025	2030	Vehicles analysed
BEV	 NMC	<ul style="list-style-type: none"> <li>• NMC811</li> <li>• 5% silicon anode</li> <li>• 2021 material prices</li> </ul>	<ul style="list-style-type: none"> <li>• NMC9.5.5</li> <li>• 20% silicon anode</li> <li>• 2021 material prices</li> </ul>	<ul style="list-style-type: none"> <li>• NMC9.5.5</li> <li>• 100% silicon anode</li> <li>• 2021 material prices</li> </ul>	 Large premium SUV
	 LFP	<ul style="list-style-type: none"> <li>• LFP</li> <li>• 0% silicon anode</li> <li>• 2021 material prices</li> </ul>	<ul style="list-style-type: none"> <li>• LFP</li> <li>• 5% silicon anode</li> <li>• 2021 material prices</li> </ul>	<ul style="list-style-type: none"> <li>• LFP</li> <li>• 20% silicon anode</li> <li>• 2021 material prices</li> </ul>	
FCEV		<ul style="list-style-type: none"> <li>• PEM FC</li> <li>• Type IV tanks</li> <li>• EoS<sup>1</sup> @ 10,000 units</li> <li>• 50% efficiency</li> </ul>	<ul style="list-style-type: none"> <li>• PEM FC</li> <li>• Type IV tanks</li> <li>• EoS @ 100,000 units</li> <li>• 55% efficiency</li> </ul>	<ul style="list-style-type: none"> <li>• PEM FC</li> <li>• Type IV tanks</li> <li>• EoS @ 500,000 units</li> <li>• 60% efficiency</li> </ul>	 Van



# Cost analysis for Large premium SUVs



## Large premium SUVs

Large premium SUVs are one of the largest vehicle segments in the light duty category with relatively low vehicle range efficiency but generous packaging freedoms



Large premium SUV	Vehicle	Packaging space dimensions
Length (m)	5.00	2.25
Width (m)	2.00	1.60
Height (m)	1.85	0.15
Mass (kg)	2,500	750

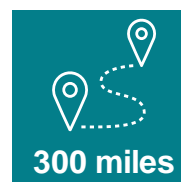
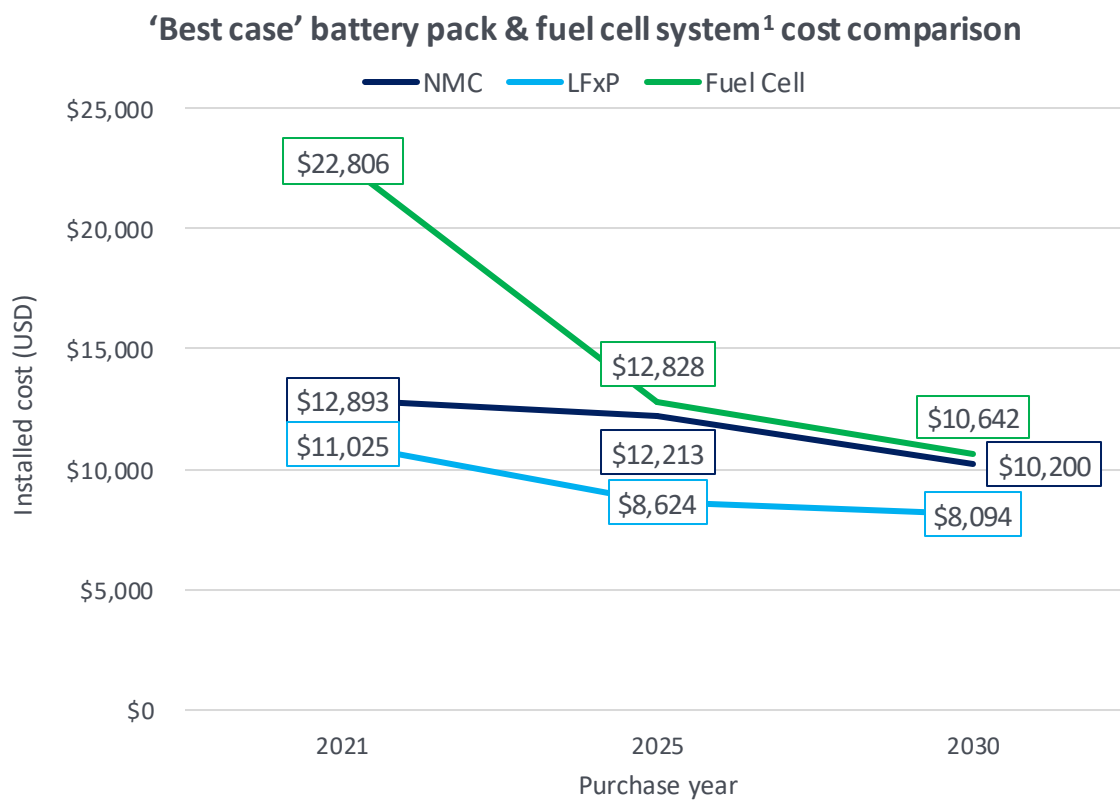
Powertrain attributes	Value
Vehicle efficiency	3 miles per kWh
Minimum range requirement	300 miles
Energy to travel 300 miles	100 kWh
Maximum packaging volume <sup>1</sup>	533 litres
Maximum packaging mass <sup>2</sup>	750 kg




<sup>1</sup> Max packaging volume = 45% vehicle length x 80% vehicle width x 8% of vehicle height

<sup>2</sup> Max packaging weight = 30% of total vehicle weight

# Batteries expected to be the cheapest option for large premium SUVs

Batteries expected to be the cheapest option for large premium SUVs if the desired range is 300 miles. LFP battery is cheaper than NMC and can achieve 300 miles

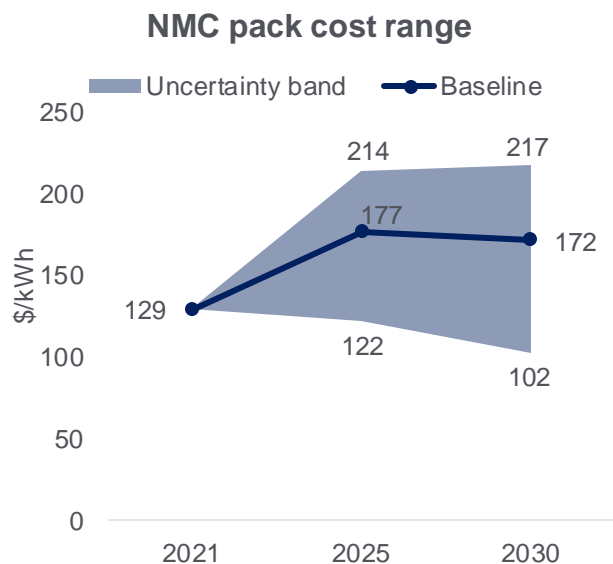


	Technology	2030 Spec.
BEV	 NMC9.5.5	<ul style="list-style-type: none"> <li>• 100 kWh</li> <li>• 328 Wh/kg</li> <li>• 305 kg pack</li> </ul>
	 LFP	<ul style="list-style-type: none"> <li>• 100 kWh</li> <li>• 223 Wh/kg</li> <li>• 449 kg pack</li> </ul>
FCEV		<ul style="list-style-type: none"> <li>• 120 kW system</li> <li>• 60% efficiency</li> <li>• 4.8 kg of H<sub>2</sub></li> <li>• 5 kWh battery</li> </ul>

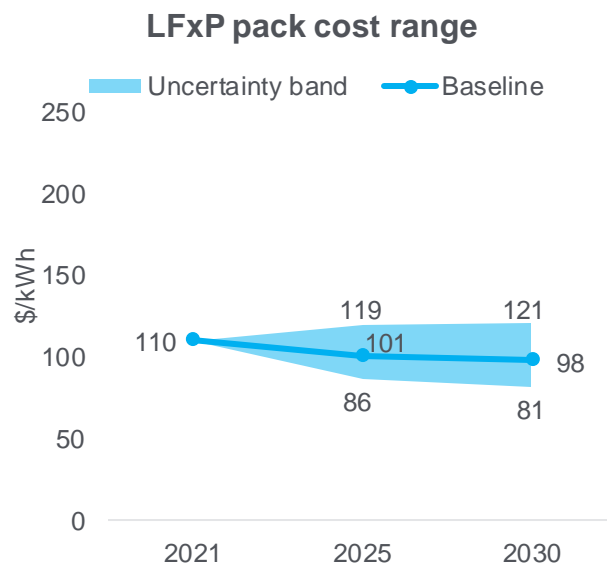
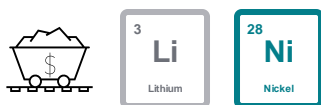


# Future cost uncertainty varies across each technology

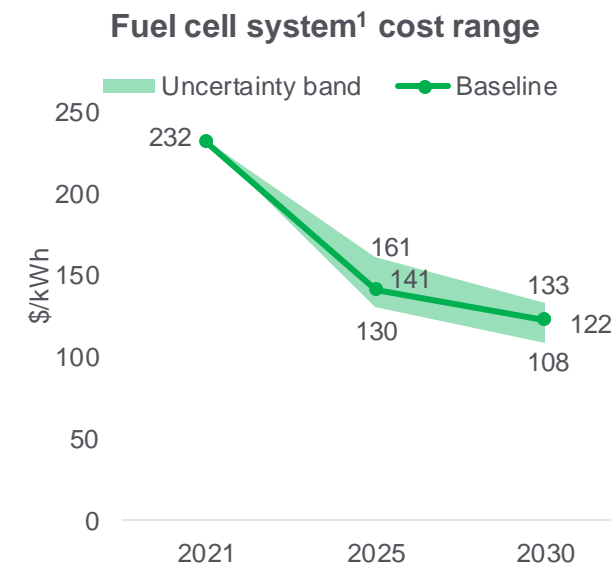
LFxP and fuel cell systems are expected to have a narrower future cost range. NMC is more exposed to the fluctuations in raw material prices and supplies, resulting in a larger cost spread and uncertainty.



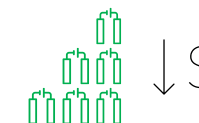
#### Main cost sensitivity



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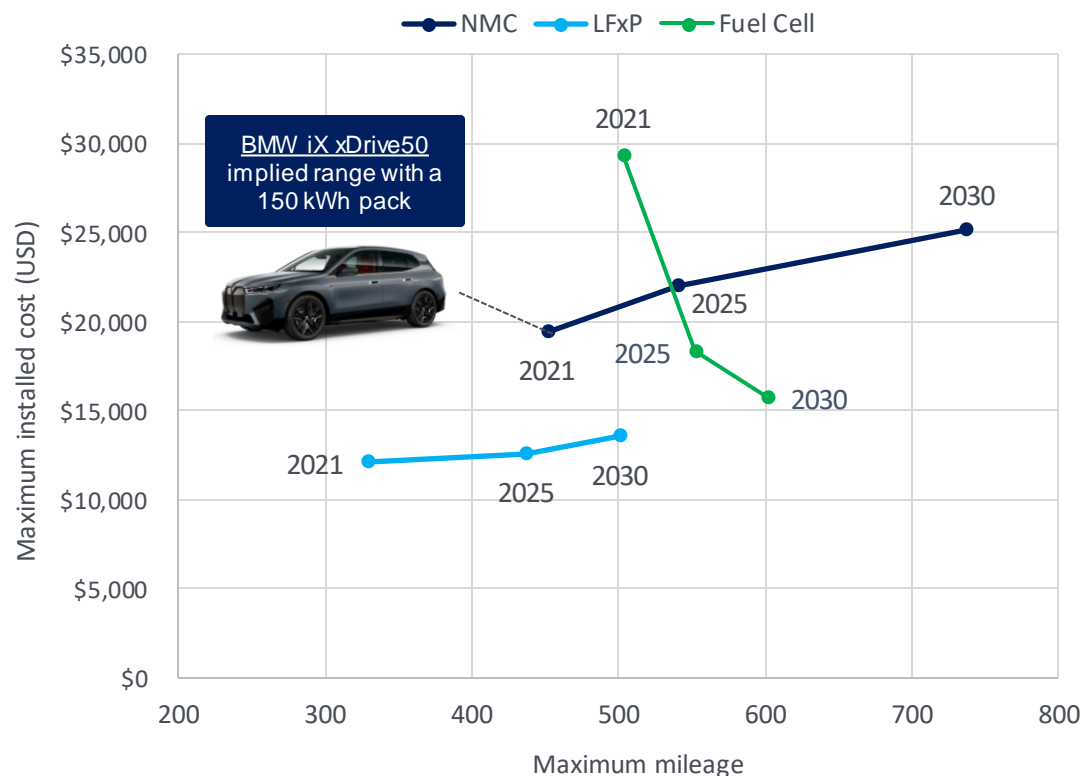
#### Main cost sensitivity:



# Technology selection can also be based on 'cost per mile' economics

If the powertrain packaging space in a large premium SUV is optimised to achieve the highest range possible, then fuel cells & LFP are likely to provide the lowest 'cost per mile' by 2030

'Best case' maximum ranges and cost by powertrain type



## Battery assumptions

- For NMC and LFP, continued energy density improvements increase the maximum allowable pack size / range
- The line trends upwards for NMC & LFP because the increasing battery size is not offset by reduced \$/kWh

	NMC (Pack)			LFP (Pack)		
	Max kWh	Wh/kg	Wh/l	Max kWh	Wh/kg	Wh/l
<b>2021</b>	150	201	328	110	146	216
<b>2025</b>	180	240	383	146	194	301
<b>2030</b>	246	328	557	167	223	352






















## Fuel cell system<sup>1</sup> assumptions

- Cost reduction in FC systems is driven by economies of scale while the range increases due to system efficiency gains

	Fuel cell system		Hydrogen storage tanks	
	Max kW	Cont. efficiency (%)	Max kg H <sub>2</sub>	Max # tanks
<b>2021</b>	120	50%	9.8	10
<b>2025</b>	120	55%	9.8	10
<b>2030</b>	120	60%	9.8	10

# Conclusions for large premium SUVs

Under the 'best case' scenarios for all three technologies, LFMP would be the most cost-effective option by 2030

	Technology	Status today	Status in 2030	Future cost uncertainty
BEV	 <b>NMC</b>	<p>NMC is the leading option for electric 400-mile SUVs ranges, but NMC packs are more expensive than LFP</p> <p>\$  \$ </p>	<p>Can achieve the highest mileage of all three technology options, but more expensive than LFMP and may struggle to compete with fuel cells</p> <p>\$  \$  \$ </p>	<p>NMC cells are exposed to lithium, nickel and cobalt price volatility, which means final pack costs are highly sensitive to input material prices</p> <p>  </p>
	 <b>LFxP</b>	<p>LFP is already a cost-competitive option for 300-mile SUVs, but the pack would be 180 kg heavier than the equivalent NMC pack</p> <p>\$ </p>	<p>LFMP expected to be the cheapest option for 300-mile SUVs and has the potential to deliver 500 miles at the lowest cost</p> <p>\$ </p>	<p>LFxP has a much narrower uncertainty band than NMC, and will likely be preferred by high volume SUV OEMs that operate at lower profit margins</p> <p></p>
FCEV	 	<p>Fuel cell system<sup>1</sup> are currently uncompetitive from a cost perspective and face significant challenges around hydrogen tank packaging</p> <p>\$  \$  \$ </p>	<p>Expected to compete closely with NMC for longer-range SUV models, assuming hydrogen tank packaging challenges are overcome</p> <p>\$  \$ </p>	<p>Future cost uncertainty band is much lower than NMC and similar to that of LFxP. The main cost driver is economies of scale</p> <p> </p>





# Cost analysis for Vans

# Vans

Vans benefit from generous packaging freedoms but are typically less efficient than large premium SUVs



Van	Vehicle	Packaging space dimensions
Length (m)	5.00	2.25
Width (m)	2.00	1.60
Height (m)	2.10	0.17
Mass (kg)	2,500	750

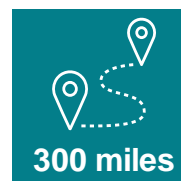
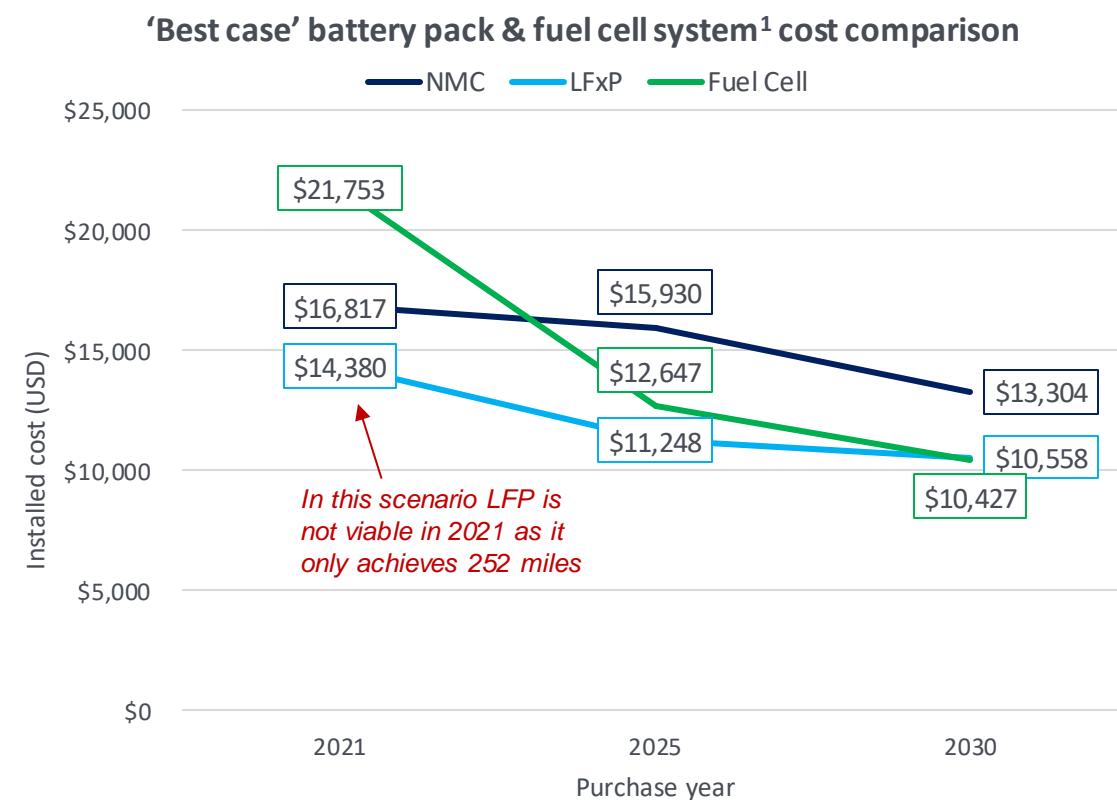
Powertrain attributes	Value
Vehicle efficiency	2.3 miles per kWh
Minimum range requirement	300 miles
Energy to travel 300 miles	130 kWh
Maximum packaging volume <sup>1</sup>	605 litres
Maximum packaging mass <sup>2</sup>	750 kg




<sup>1</sup> Max packaging volume = 45% vehicle length x 80% vehicle width x 8% of vehicle height

<sup>2</sup> Max packaging weight = 30% of total vehicle weight

# Fuel cell systems are likely to be the cheapest option for 300-mile vans by 2030

LFxP batteries are cheaper than NMC and can achieve 300 miles by 2025



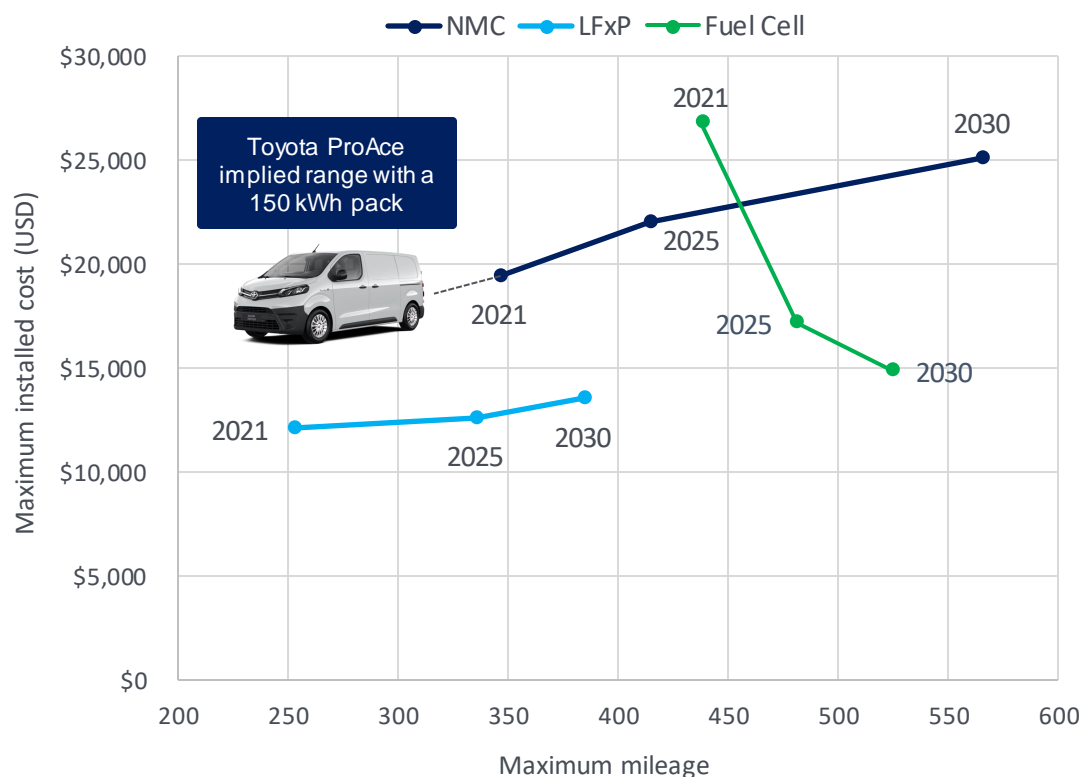
	Technology	2030 Spec.
BEV	 NMC9.5.5	<ul style="list-style-type: none"> <li>• 130 kWh</li> <li>• 328 Wh/kg</li> <li>• 398 kg pack</li> </ul>
	 LFMP	<ul style="list-style-type: none"> <li>• 130 kWh</li> <li>• 223 Wh/kg</li> <li>• 586 kg pack</li> </ul>
FCEV		<ul style="list-style-type: none"> <li>• 100 kW system</li> <li>• 60% efficiency</li> <li>• 6.4 kg of H<sub>2</sub></li> <li>• 1.5 kWh pack</li> </ul>



# Fuel cells systems offer best cost option for long-range vans

By 2030, fuel cells have the lowest installed cost for long-range vans typically doing >400 miles, whereas LFMP batteries would comfortably satisfy the lower range options

**'Best case' maximum ranges and cost by powertrain type**



## Battery assumptions

- For NMC and LFxP, continued energy density improvements increase the maximum allowable pack size / range
- The line trends upwards for NMC & LFxP because the increasing battery size is not offset by reduced \$/kWh

	NMC (Pack)			LFxP (Pack)		
	Max kWh	Wh/kg	Wh/l	Max kWh	Wh/kg	Wh/l
<b>2021</b>	150	201	328	110	146	216
<b>2025</b>	180	240	383	146	194	301
<b>2030</b>	246	328	557	167	223	352




















## Fuel cell system<sup>1</sup> assumptions

- Cost reduction in FC systems is driven by economies of scale while the range increases due to system efficiency gains

	Fuel cell system		Hydrogen storage tanks	
	Max kW	Cont. efficiency (%)	Max kg H <sub>2</sub>	Max # tanks
<b>2021</b>	100	50%	11.3	9
<b>2025</b>	100	55%	11.3	9
<b>2030</b>	100	60%	11.3	9

# Conclusions for vans


Under the 'best case' scenarios for all three technologies, LFP and fuel cell systems are forecast to be the most cost-effective options by 2030

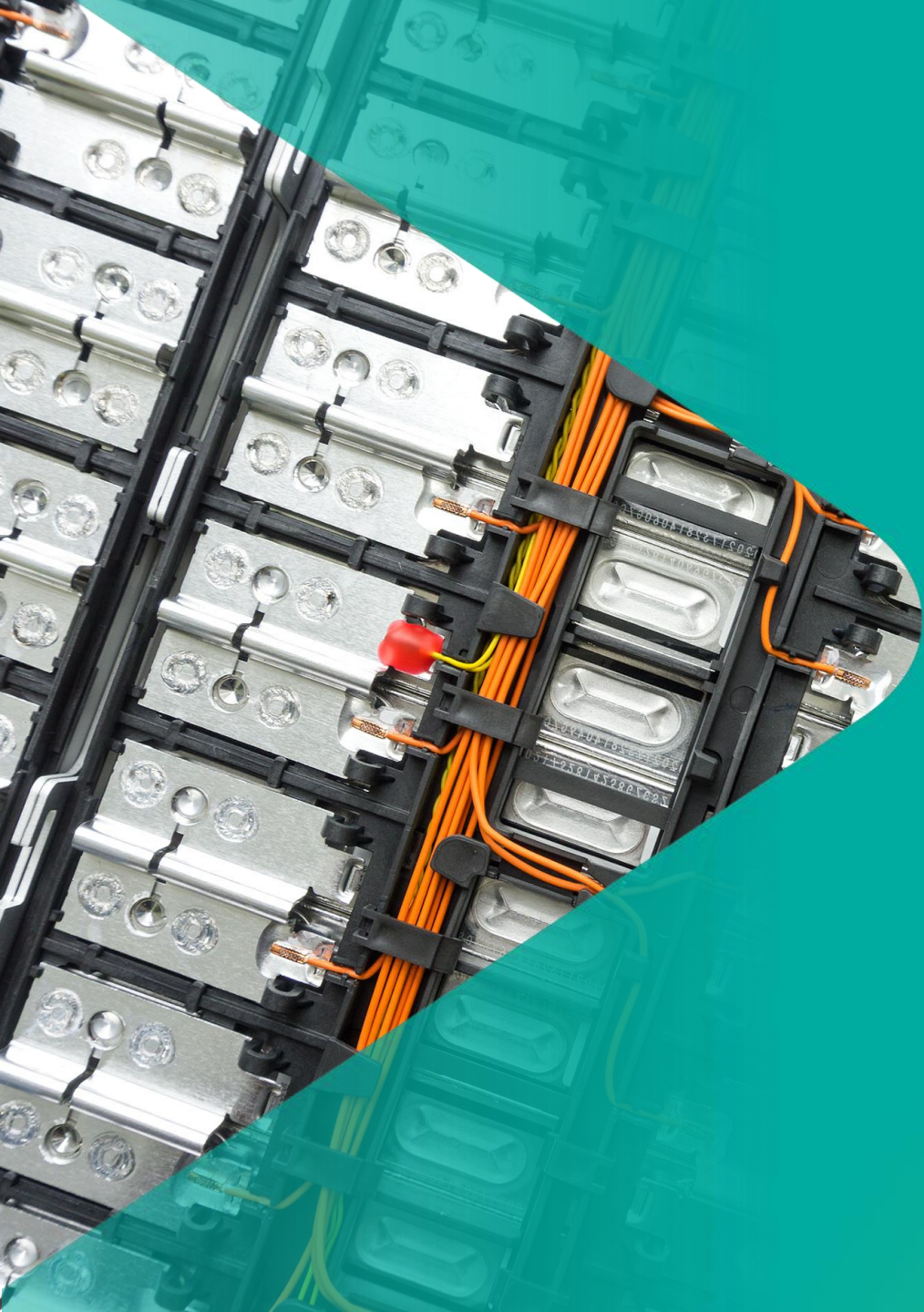
	Technology	Status today	Status in 2030	Future cost uncertainty	
BEV	 <b>NMC</b>	High-nickel NMC is the cheapest option for 300-mile vans, but limited to 350 miles. Lower mass than LFP favourable for higher payload in vans \$  \$ 	Can achieve the highest mileage of all three technology options, but more expensive than LFMP and fuel cells \$  \$  \$ 	NMC cells are exposed to lithium, nickel and cobalt price volatility, which means final pack costs are highly sensitive to input material prices (?) (?) (?)	
	 <b>LFP</b>	LFP is not a viable option for 300-mile vans today because it can only achieve 252 miles of range. It also faces pack mass challenges \$  	LFMP expected to be the cheapest powertrain option for vans requiring less than 300 miles of range and where payload is not a priority \$ 	LFP has a much narrower uncertainty band than NMC, and will likely be preferred by high volume OEMs that operate at lower profit margins (?)	
FCEV	 <b>Fuel Cell</b>	Fuel cell systems <sup>1</sup> are in theory the only viable option today for 400+ mile ranges but command a significant price premium over batteries \$  \$  \$ 	Expected to be the cheapest option for 300+ mile vans by 2030 with the added benefit of having a lighter powertrain for higher payload by mass \$  \$  \$ 	Future cost uncertainty band is much lower than NMC and similar to that of LFP, but uptake will depend on availability of H <sub>2</sub> refuelling (?) (?)	

## Summary: what to expect in 2030

By 2030, we expect LFMP batteries will be preferred over high-Ni NMC and fuel cells in most large premium SUVs. Hydrogen fuel cells are likely to be more widely adopted in vans.



Desired attribute		2030 technology choice (SUV)	2030 technology choice (van)
Lowest powertrain cost	\$	LFxP is the cheapest option in any year and has the lowest cost ceiling of all 3 technologies	Lowest cost ceiling of all 3 technologies Cheapest option for 300-mile+ vans
Highest vehicle range	MILES	NMC9.5.5 with 100% silicon anodes in 2030 would enable >700 miles of range on a single charge	100% silicon anodes enable a step change in energy density Increased height limit relative to SUV allows for more hydrogen storage
Lowest powertrain mass	kg	The combined mass of the fuel cell system, hydrogen tanks and supporting power battery is significantly lower than that of its closest competitor, NMC	The combined mass of a fuel cell powertrain is significantly lower than the battery equivalent, providing a key payload advantage in vans
Expected trend		It is likely that, by 2030, LFMP will be the preferred option for large premium SUV manufacturers because of its lower exposure to input material prices and its energy density-led range improvements	It is likely that hydrogen fuel cell systems will be mass produced for / by leading van manufacturers to include in their product offering, as long as investments in hydrogen refuelling stations occur in parallel

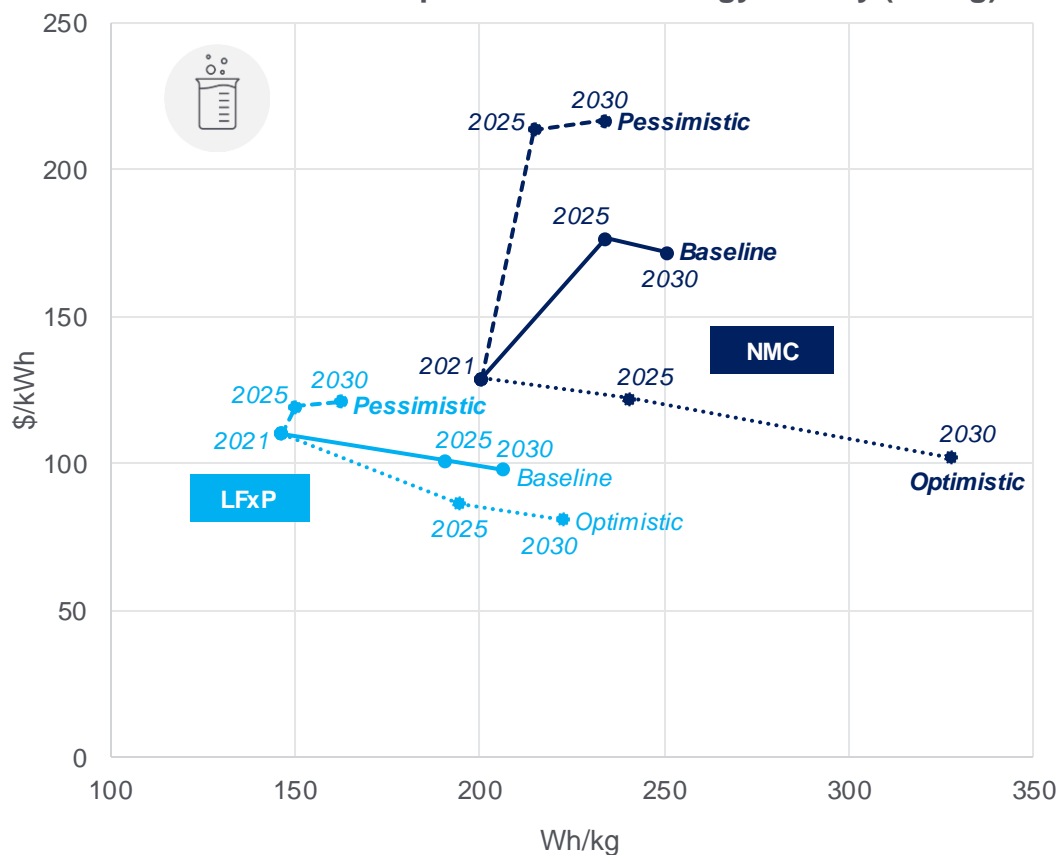


# Sensitivities

# Battery technology progression and material prices

Battery costs are sensitive to technology progression and material prices:  
 LFP is less sensitive to material prices whereas NMC is greatly affected by nickel price fluctuations

3 scenarios of pack \$/kWh vs energy density (Wh/kg)



Battery assumptions










	NMC Wh/kg (Pack)			LFP Wh/kg (Pack)		
	Pes.	Baseline	Opt.	Pes.	Baseline	Opt.
2021	201	201	201	146	146	146
2025	215	234	240	150	190	194
2030	234	251	328	162	207	223

	Lithium hydroxide prices			Nickel sulphate prices		
	Pes.	Baseline	Opt.	Pes.	Baseline	Opt.
2021	\$17/kg	\$17/kg	\$17/kg	\$10/kg	\$10/kg	\$10/kg
2025	\$35/kg	\$22/kg	\$17/kg	\$25/kg	\$17/kg	\$10/kg
2030	\$35/kg	\$22/kg	\$17/kg	\$25/kg	\$17/kg	\$10/kg

	Lithium carbonate prices		
	Pes.	Baseline	Opt.
2021	\$15/kg	\$15/kg	\$15/kg
2025	\$33/kg	\$20/kg	\$15/kg
2030	\$33/kg	\$20/kg	\$15/kg

# Mileage sensitivities in BEVs and FCEVs

While the mileage of BEVs is limited more by the allowable mass for the battery, FCEVs are more volume-constrained when it comes to maximising mileage in 2030

	Technology	Sensitivity to mass limit	Sensitivity to height limit
BEV	 NMC9.5.5	Mileage is very sensitive to pack gravimetric energy density, ranging from 234 to 328 Wh/kg 	Increasing the height of the battery does not enable further mileage as the mass limit takes priority 
	 LFP	Mileage is very sensitive to pack gravimetric energy density, ranging from 162 to 223 Wh/kg 	Increasing the height of the battery does not enable further mileage as the mass limit takes priority 
FCEV		The combined mass of the hydrogen fuel cell system <sup>1</sup> is significantly within the limit 	For each additional cm of height provided, an FCEV could achieve ~50 miles extra in range 



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