Q1 2022 Automotive industry demand forecast

June 2022





Q1 2022 – Automotive industry demand forecast



This demand forecast covers				
Markets	Global; European; UK			
Vehicles	Light duty vehicles (LDVs) Heavy goods vehicles (HGVs)			
Materials	Lithium; Cathode Active Material (CAM); Battery foils; Electrolyte and Separator Material			

Our process

The data in these demand graphs is based on APC insight from our close relationship with UK OEMs on xEV production, APC Automotive Council PEMD traction specifications coupled with published data from IHS, Rho Motion & BNEF powertrain splits used to guide 2030 demand forecast. All forecasts refer to light duty vehicles unless heavy goods vehicles are specifically mentioned.

Quarterly updates

Any developments in the sector will change and influence these forecasts and therefore APC will update these on a quarterly basis in line with the impacts of those announcements.

Additional detail from APC

If you have any questions or would like more detail on any of the graphs or data email info@apcuk.co.uk

Disclaimer

These forecasts provide an estimate of electrified powertrain demand and are by no means an accurate statement of future markets and industry intentions. The data should be used in good faith and the APC UK cannot be held liable for any inaccuracies in the data, views expressed or underlying assumptions



Q1 2022 – Summary

Summary – Changes to projected demand by region



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	Global demand update	 The outlook for global automotive battery demand in 2030 remains largely unchanged at just over 2,800 GWh 	page 8
**** * EU * ***	European demand update	 European 2025 BEV production share for passenger cars and vans revised upwards to 26% (+3%) European 2030 BEV production share for passenger cars and vans revised upwards to 62% (+6%) 	page 19
	UK demand update	 UK 2025 BEV production share for passenger cars and vans revised downwards to 28% (-6%) UK 2030 BEV production share for passenger cars and vans revised downwards to 73% (-5%) This accounts for higher PHEV penetration than previously forecast At least 90 GWh-worth of batteries still needed by 2030 	page 19

Note: Change in methodology

Demand forecasts for market-weighted cathode material are now based on market shares for different chemistries (<u>page 21</u>) instead of using an 'all-NMC811' assumption as used in previous reports.

Summary – Trend update



Q1 2022

3 Li Lithium	Limited global lithium supply	Limited lithium supply could be a potential bottleneck to global BEV penetration Impact could be as much as 15 million fewer BEVs produced in 2030 Mitigating strategies Increase lithium supply by offering various incentives in sustainable Li mining Recycle Li from various sources Manufacturing smaller and modular batteries Substitute lithium out by adopting sodium-ion in certain vehicle segments Increased production of FCEVs	pages 13-15
1	Increased use of LFP / LMFP cells	 LFP / LMFP cells take over mid-Nickel NMC's share in Europe 25% of European-produced BEVs expected to use LFP / LMFP cells by 2030. 	pages 16-17

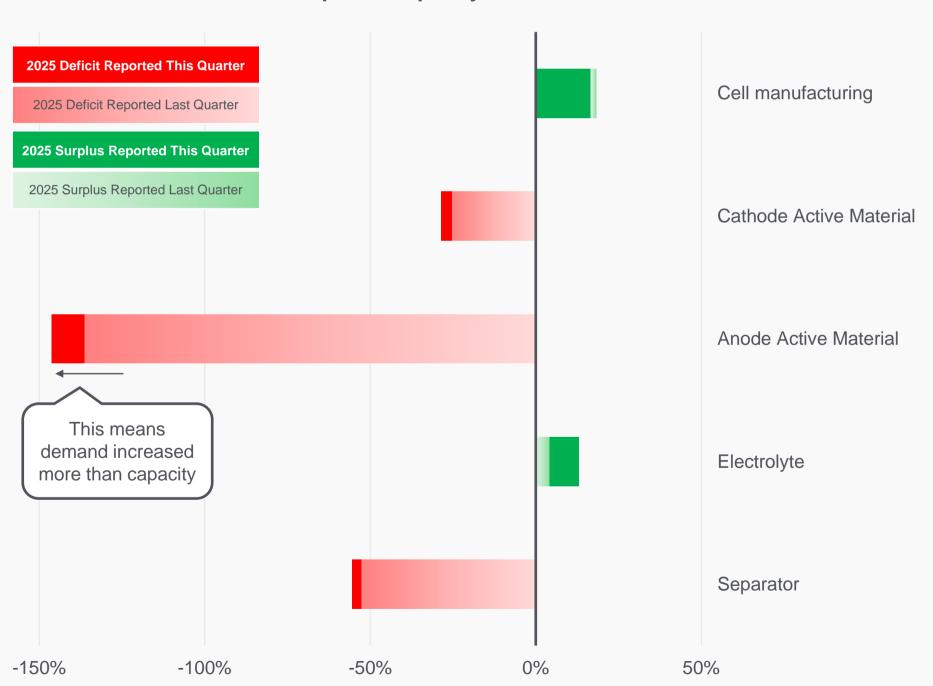
Summary – Supply chain activity

Q1 2022 notes



- The graph refers to Europe's capability to supply battery cells and sub-components that arise from local vehicle production.
- It assumes Europe is a self-sustaining bloc with no imports or exports

2025 European¹ Capacity vs Demand Balances



Status of regional capacity v demand balance in 2025	Value* (%)	UK Supply Chain Status
Still OK: announced investments likely to be sufficient for capacity	18%	Gigafactory plans to supply 90 GWh by 2030 mostly secured for UK vehicle production plants
Improvement slowing: Freyr + Aleees JV announce LFP CAM plans in Norway	46%	Required to be made in the UK from 2027 for UK cells to qualify as local and to avoid EV tariffs abroad
Sluggish: Epsilon and Grafintech JV announced in Vaasa, Finland	9%	Expected to be the next 'big thing' after CAM. Today's supply is dominated by China but the UK can localise it
On track: announced investments likely to be sufficient for capacity	8%	Value in today's liquid electrolyte is relatively low, but solid state electrolytes are a key investment consideration
On hold: no major European investments announced this quarter	7%	Significant opportunities to localise in UK even though typically manufactured in Eastern Europe



Q1 2022 – Demand Update

The following section includes battery demand from both light duty vehicles (LDVs) and heavy goods vehicles (HGVs)



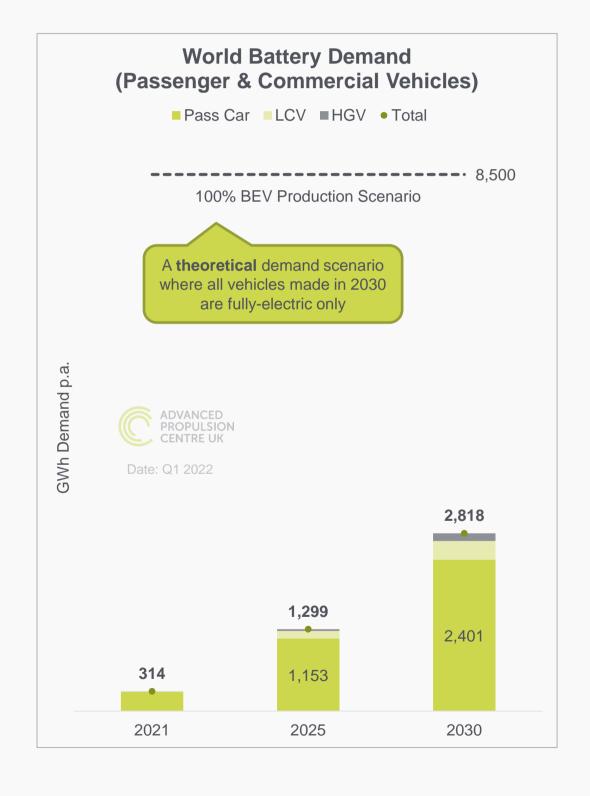
Battery demand forecast

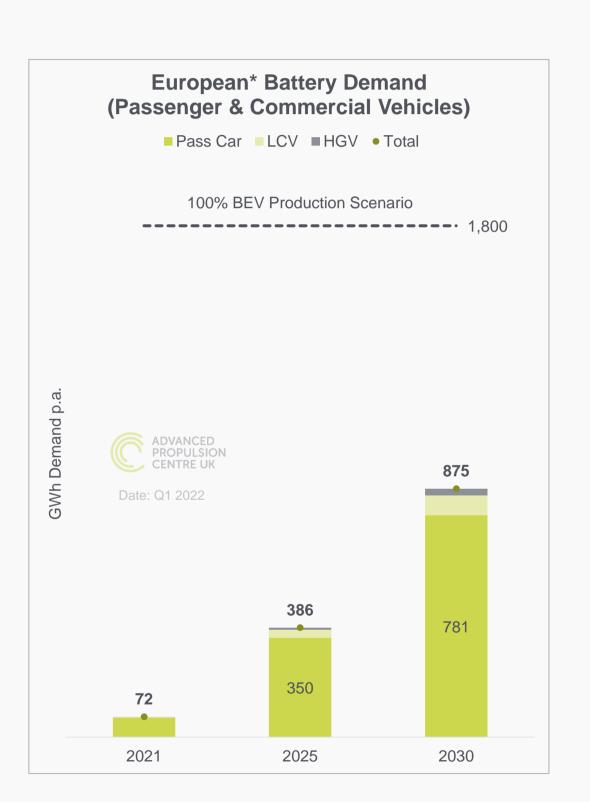
LDVs and HGVs

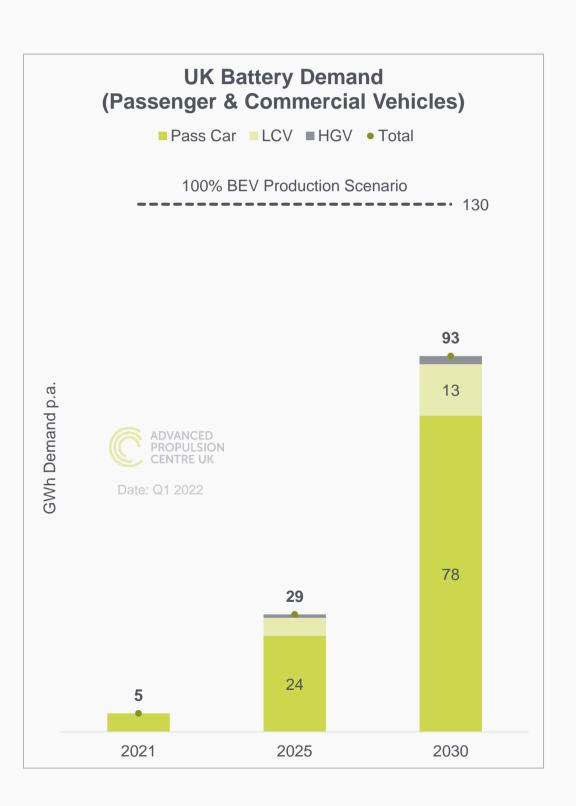


ADVANCED PROPULSION CENTRE UK

- World battery demand forecast to exceed 2,800 GWh by 2030, (more than double the forecast for 2025)
- Europe to account for ~1/3 of this demand







World xEV Production

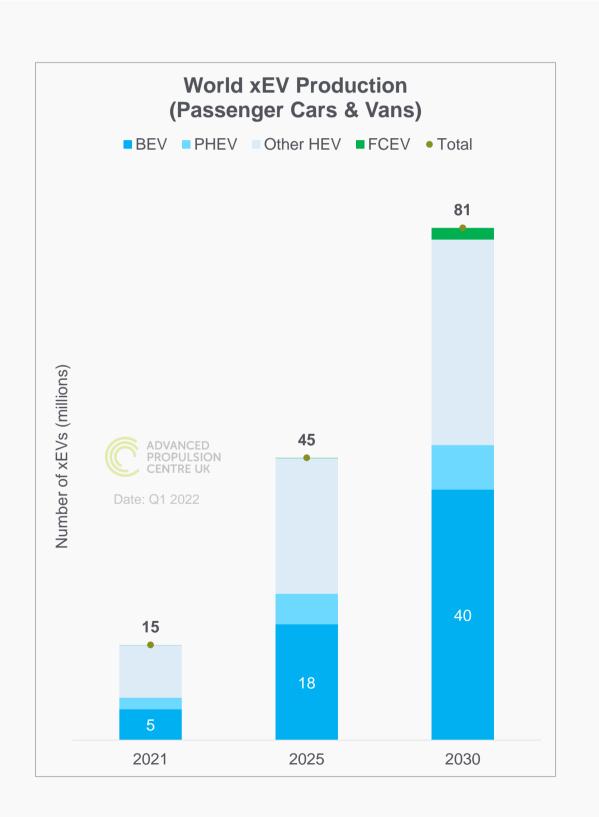
Passenger Cars and Vans

Q1 2022 notes

ADVANCED PROPULSION CENTRE UK

- World vehicle production would require more than 2,800 GWh of batteries, with 40 million battery-electric cars and vans produced globally by 2030
- Our data only covers production forecasts for light duty vehicles





European xEV Production

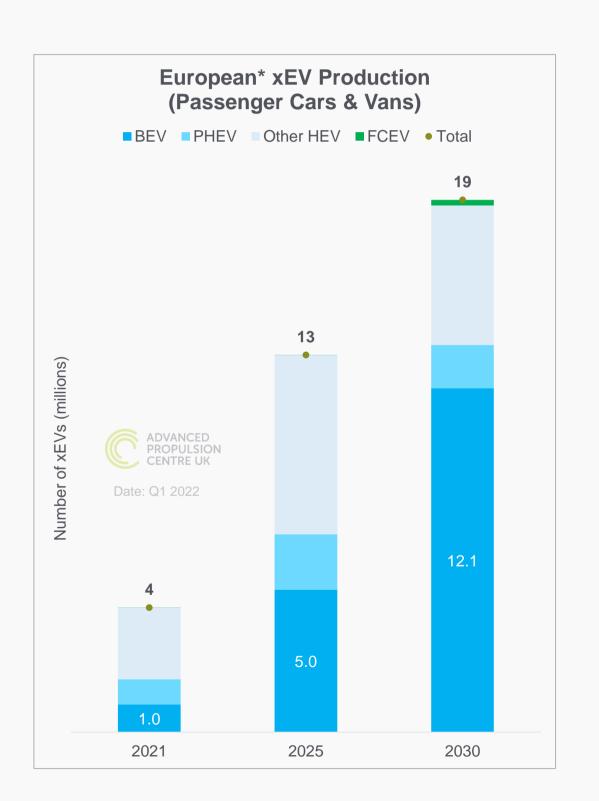
Passenger Cars and Vans

Q1 2022 notes



• European vehicle production will require 875 GWh of batteries, with more than 12 million battery-electric cars and vans produced in the region by 2030





UK xEV Production

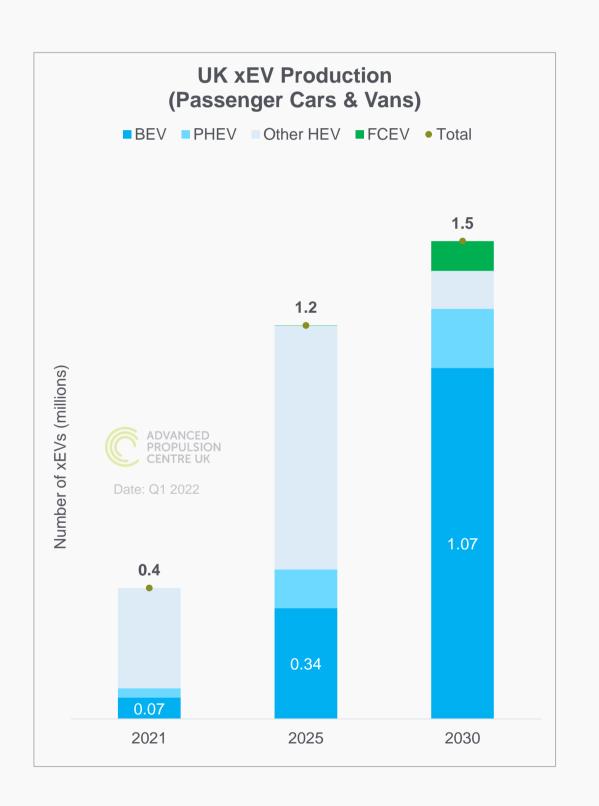
Passenger Cars and Vans

Q1 2022 notes

 UK vehicle production will require 93 GWh of batteries, with more than 1 million battery-electric cars and vans produced by 2030









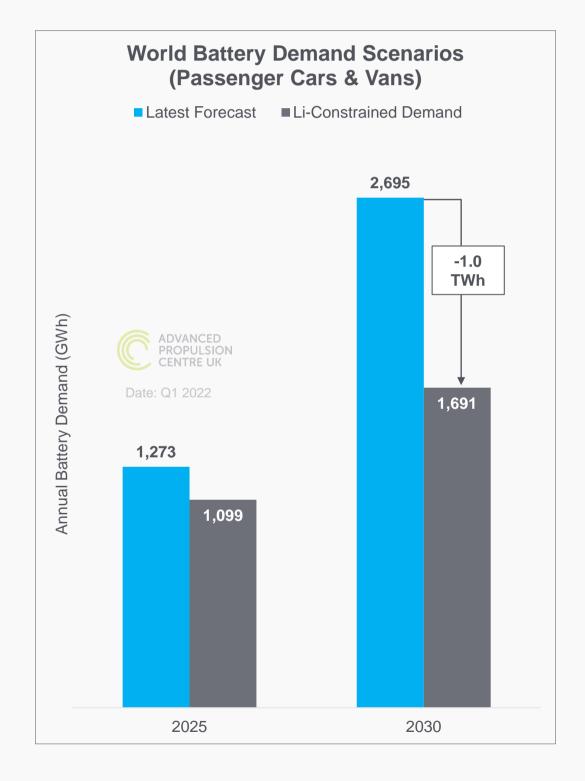
Q1 2022 — Trend Update

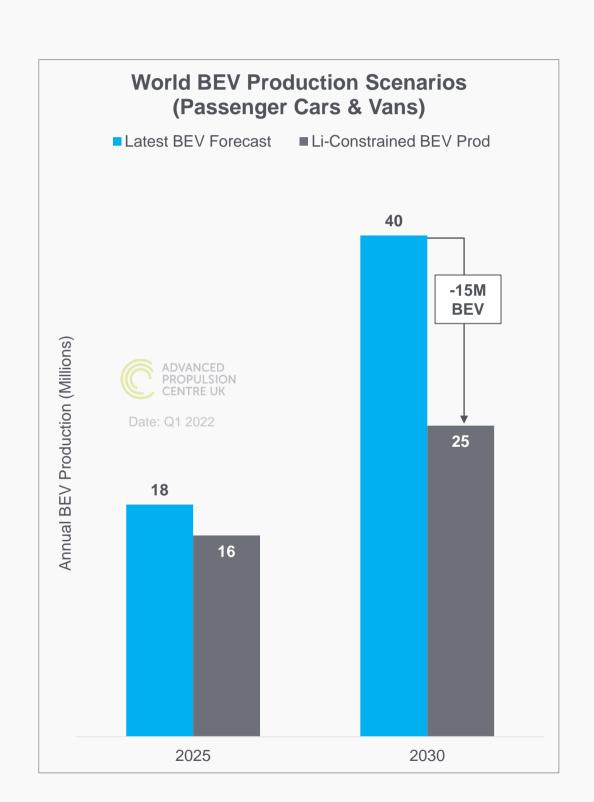
Global BEV penetration

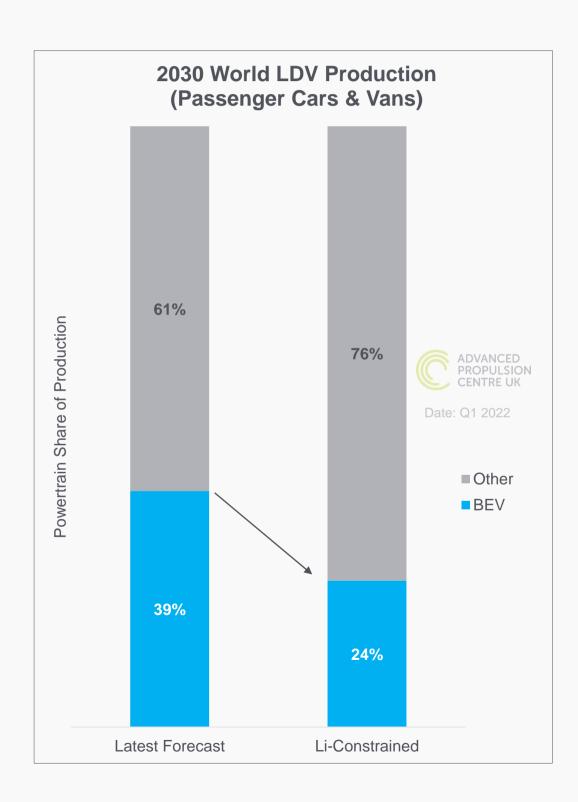




- Limited Lithium supply could be a potential bottleneck to global BEV penetration
- Impact could be as much as 15 million fewer BEVs produced in 2030





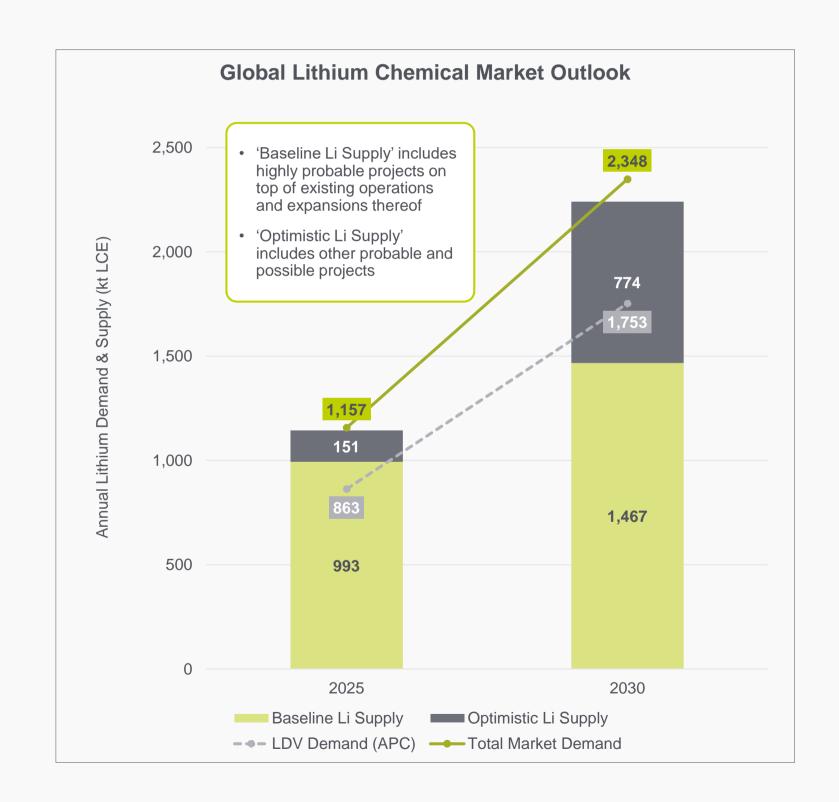


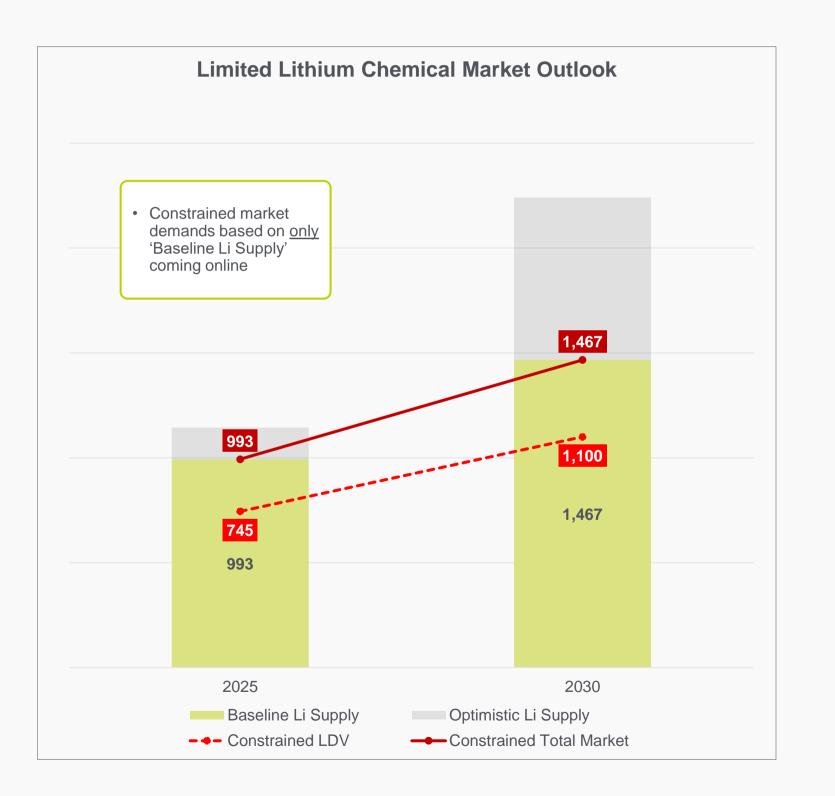
Lithium Chemical Market Outlook





While rising global demand for LFP cells over NMC potentially alleviates pressures on Nickel supply, the 'elephant in the room' is still very much Lithium





Five solutions that could address a potential Lithium shortage in 2030 and help the automotive sector accelerate towards net-zero



Increase lithium supply



Investment incentives in sustainable Li mining



Recycle Li from various sources

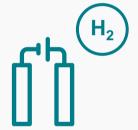
Decrease lithium demand



Manufacturing smaller & modular batteries



Moving from Li-ion to Sodium-ion batteries



Increased production of FCEVs

Detailed analysis on potential solutions to follow in upcoming report

LFP / LMFP analysis



Market history

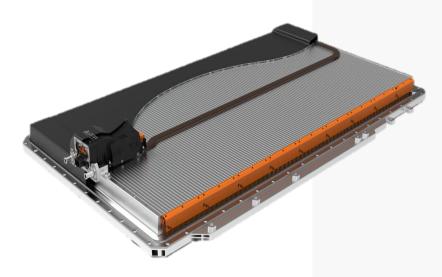
Historically, China has been somewhat of a lone ranger in using Lithium Iron Phosphate (LFP) cells in their battery electric vehicles. European and American based OEMs have opted for NMC or NCA due to their superior energy density over LFP at the cell level. However, pack-level energy is a crucial factor for vehicle manufacturers. The introduction of long format cells, like the 'blade' prismatic ones manufactured by BYD, have significantly increased the volumetric and gravimetric energy density of LFP at the pack level. Because of the improvements in the cell to pack efficiency of LFP, they currently compete with mid-Nickel NMC packs on energy density for a much cheaper purchase price.

Benefits for European-based OEMs and cell suppliers

Initial European OEM adoption of LFP-based cells is expected in the entry-level segments A – C but also in commercial vehicles such as vans, where the superior cycle life of LFP is desirable. For European OEMs, a clear benefit of opting for LFP is that future price variability of these cells is also much lower than NMC-based chemistries. While LFP-based cell prices are mainly exposed to volatility in Lithium Carbonate markets, NMC cell prices are exposed to Li and price-volatility in Nickel Sulphate and Cobalt Sulphate, which account for a large proportion of the cell cost. It is likely that Nickel Sulphate will continue to experience price fluctuations given the predicted Nickel shortages. Therefore, European OEMs will likely converge around a diversified cell chemistry portfolio to limit their exposure to upstream raw material markets.

Renewed focus on improving cell-level energy density

The focus for LFP has now veered towards improving cell-level energy density with the addition of manganese in the cathode to make LMFP. This is an important step for LFP because it opens the door to siliconblended anodes, which increase both the cell and pack energy density significantly, and could unlock further European penetration in larger vehicle segments like SUVs.



BYD blade pack - source: sae.org



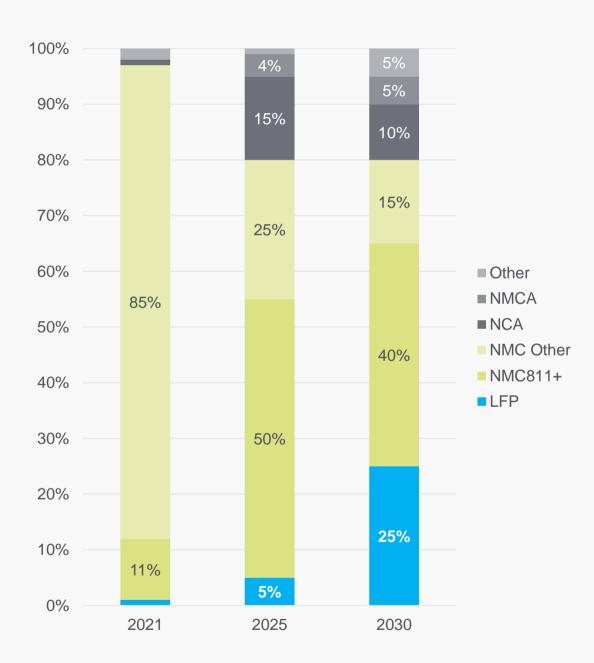






European-based OEMs and cell suppliers have announced plans for LFP

Europe Cathode Chemistry Shares



Source: APC Demand Databases using IHS AutoTechInsight (Mar, 2022), Rho Motion data (2022), BNEF forecasts (2021) Note: Passenger cars & Light Commercial Vehicles < 3.5t only, European forecast <u>includes</u> non-EU countries such as Turkey

Summary of major OEMs with European production and their stance on LFP



OEM	LFP Stance	Comments	Link
Volkswagen	Planned Introduction	VW committed to LFP in entry level vehicles	Click here
Toyota	Not Declared	Haven't announced any plans – rumoured to use BYD Blade in China though	Click here
Stellantis	Speculated Introduction	Committed to using NiCo-free (Fe-Mn-x) which is likely to be a variant of LFP	Click here
Renault-Nissan- Mitsubishi	Not Declared	Renault have allegedly ruled out LFP for European models in their 2021 Strategy Day	Click here
Hyundai / Kia	Speculated Introduction	LFP and cell to pack are mentioned in their Accelerated Electrification Strategy (March, 2022)	Click here
Ford	Planned Introduction	Ford committed to using LFP in their commercial vehicles as IonBoostPro product	Click here
BMW	Speculated Introduction	Peter Lamp (Head of BMW Cell R&D) said LFP could be used for 1 Series entry models in Europe	Click here
Daimler / Mercedes	Planned Introduction	Planned introduction in their entry segments	Click here
Tesla	In Production Vehicles	Model 3 already has LFP battery packs in	Click here
Volvo	Not Declared	Not declared but is Chinese-owned (Geely) so could easily acquire LFP cells	N/A
Jaguar Land Rover	Not Declared	No public announcements regarding LFP have been made	N/A

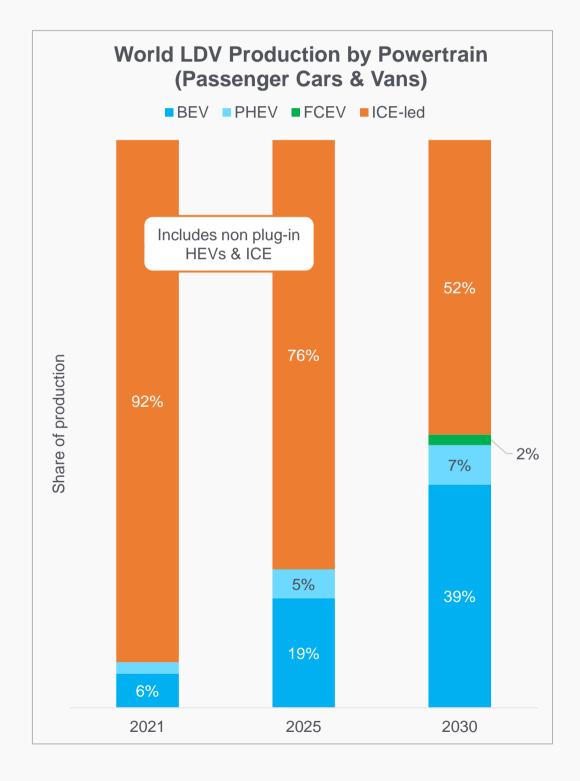


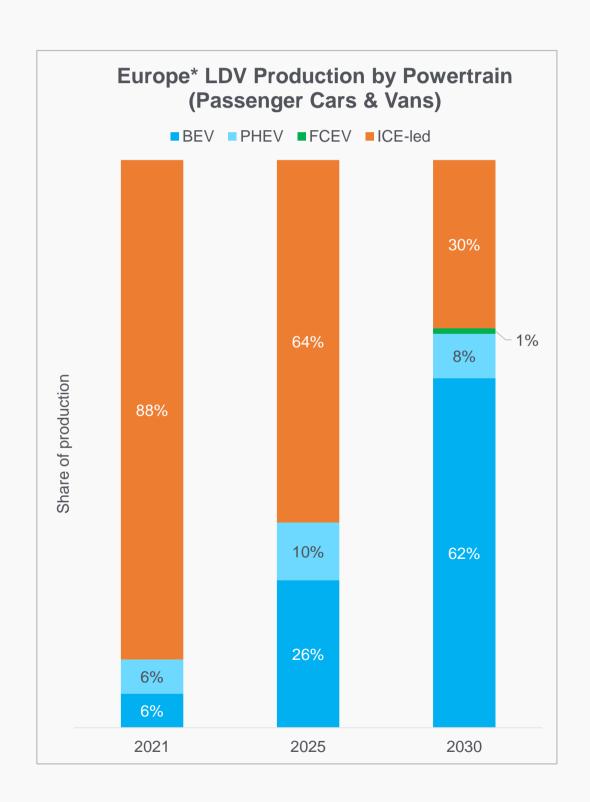
Q1 2022 – Electrified Components data

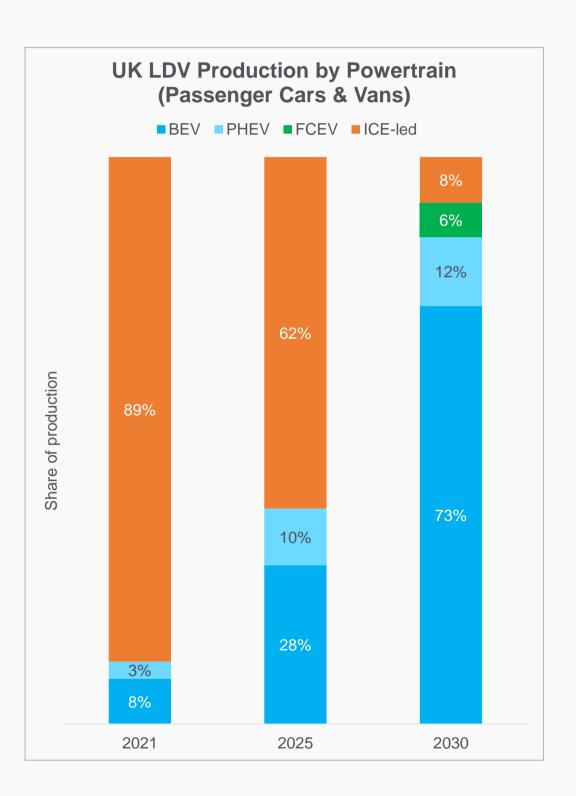
Forecasts for LDV production by powertrain



- Zero-emission vehicles (ZEVs) expected to dominate European and UK production by the end of the decade
- ICE-led powertrains still make up over 50% of global production by 2030





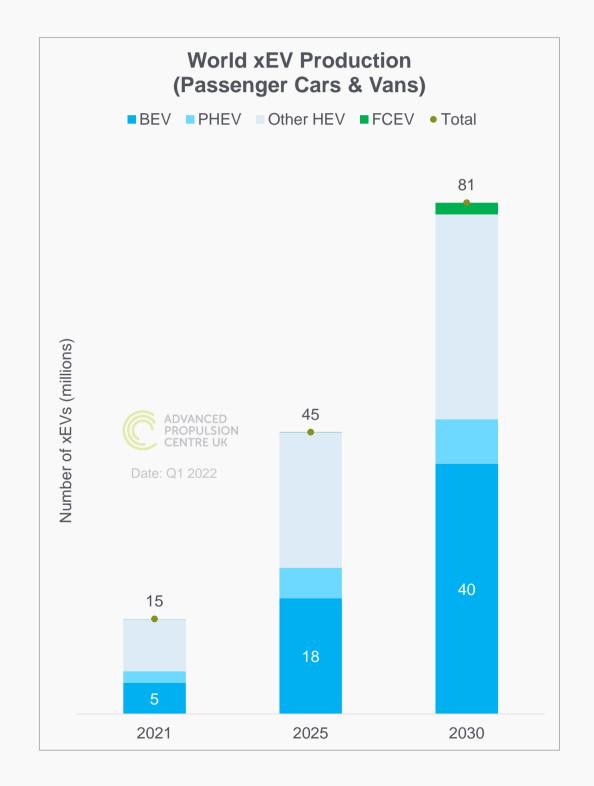


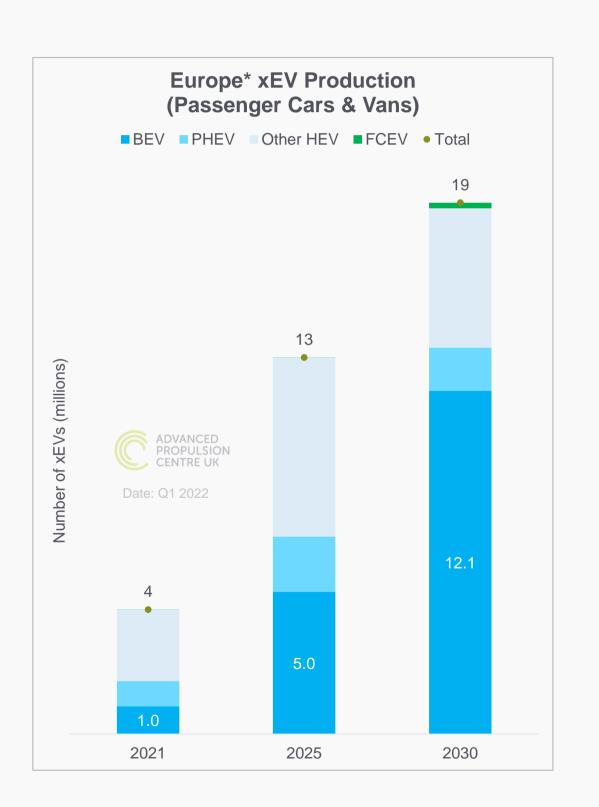
Forecasts for light duty xEV production

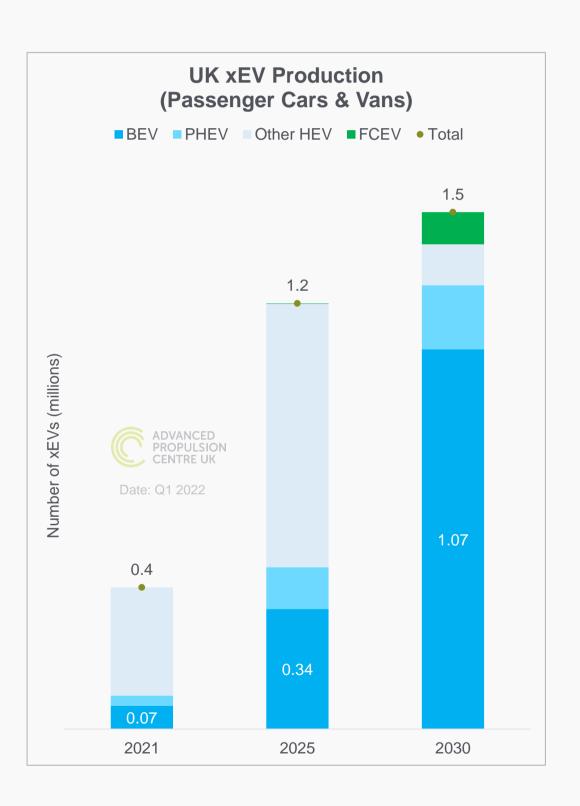




• BEV production in 2030 forecast to almost triple that of 2025 levels



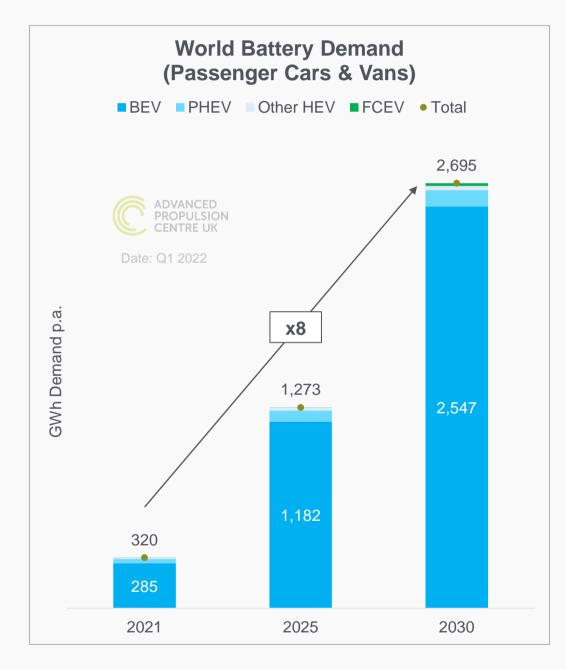




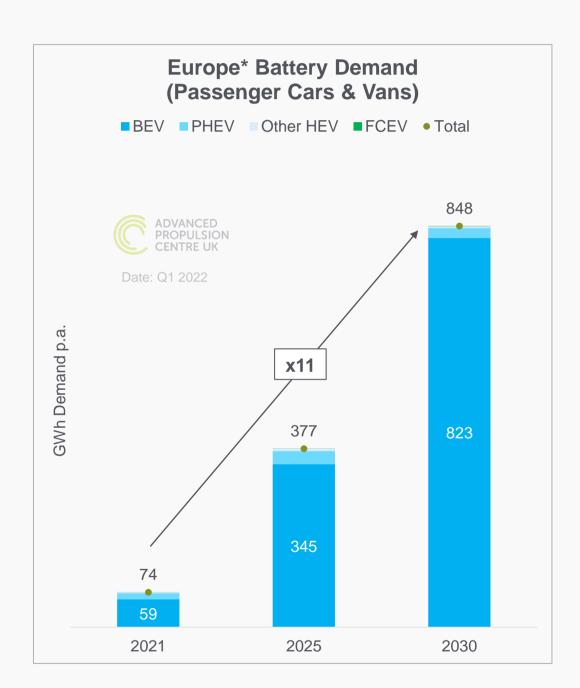
World battery demand for LDVs



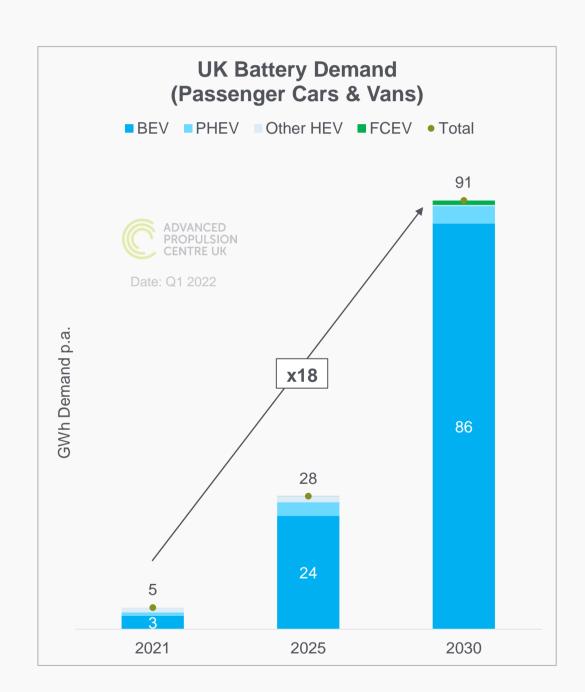
- World battery demand for LDVs to exceed 2,600 GWh by 2030
- 8x higher than demand in 2021
- Europe to account for ~30% of this demand.



- World battery demand for light duty xEVs is forecast to exceed 2,600
 GWh by 2030
- Relative to our previous forecast, we have seen a 78 GWh uplift to our 2030 demand figure



- European demand from xEV production is forecast to account for 30% of world battery demand in 2030
- Relative to our previous forecast, the 2025 number has been revised upwards by 12 GWh

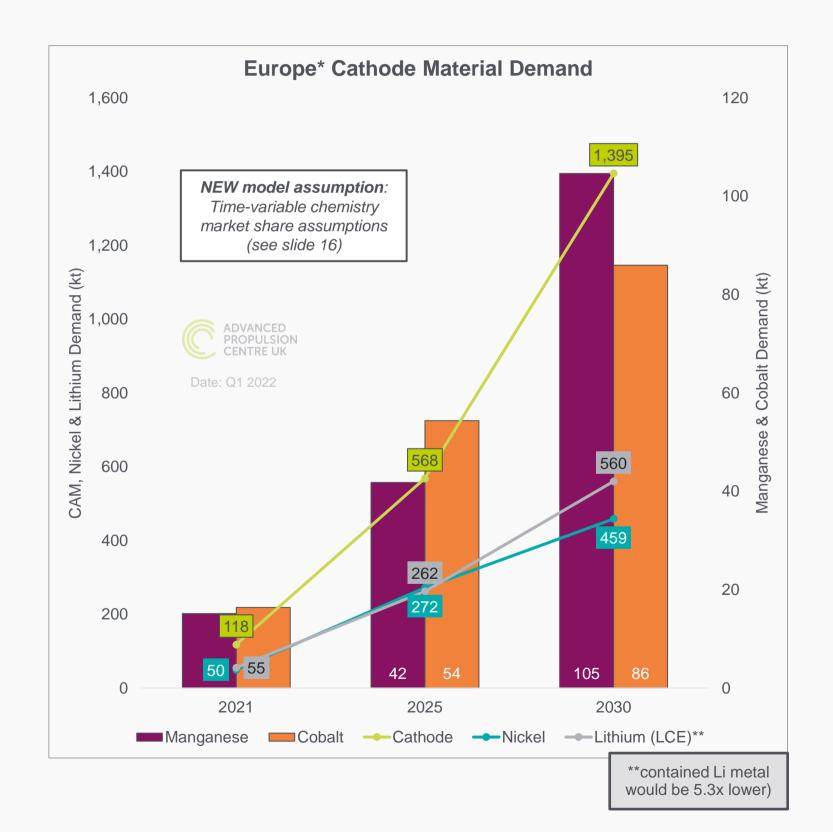


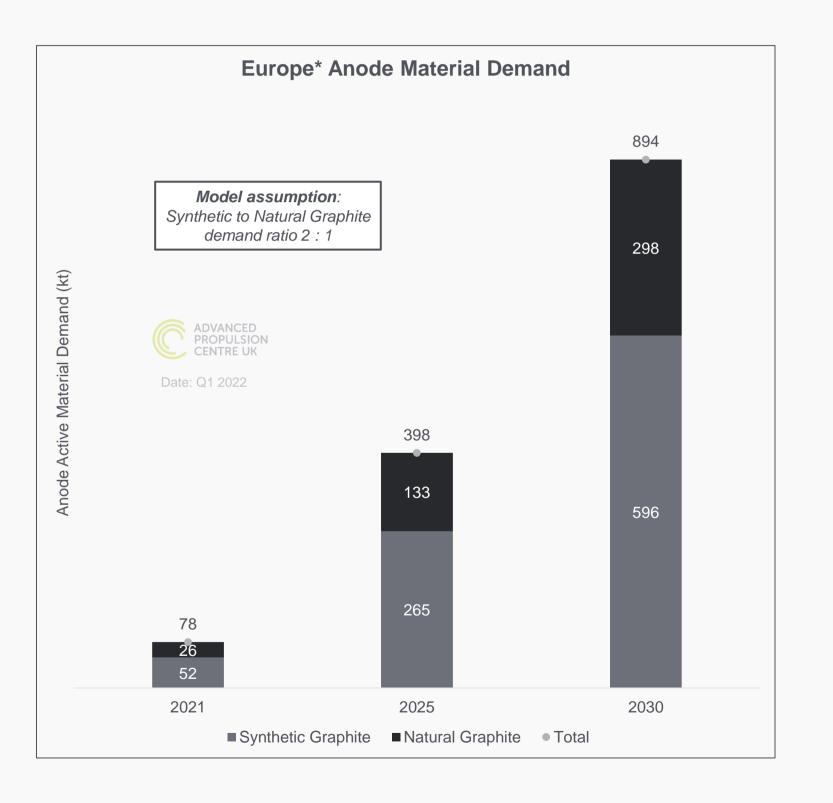
- UK battery demand forecast to account for 11% of European battery demand in 2030
- Forecast powertrain share for BEVs will more than double from 2025 to 2030, reaching 73% of LDV production by the end of the decade

European Cathode Active Material (CAM) demand



- European Cathode Active Material (CAM) demand for LDVs expected to surpass 500kt by 2025
- Demand increases fivefold from 2021 to 2030.

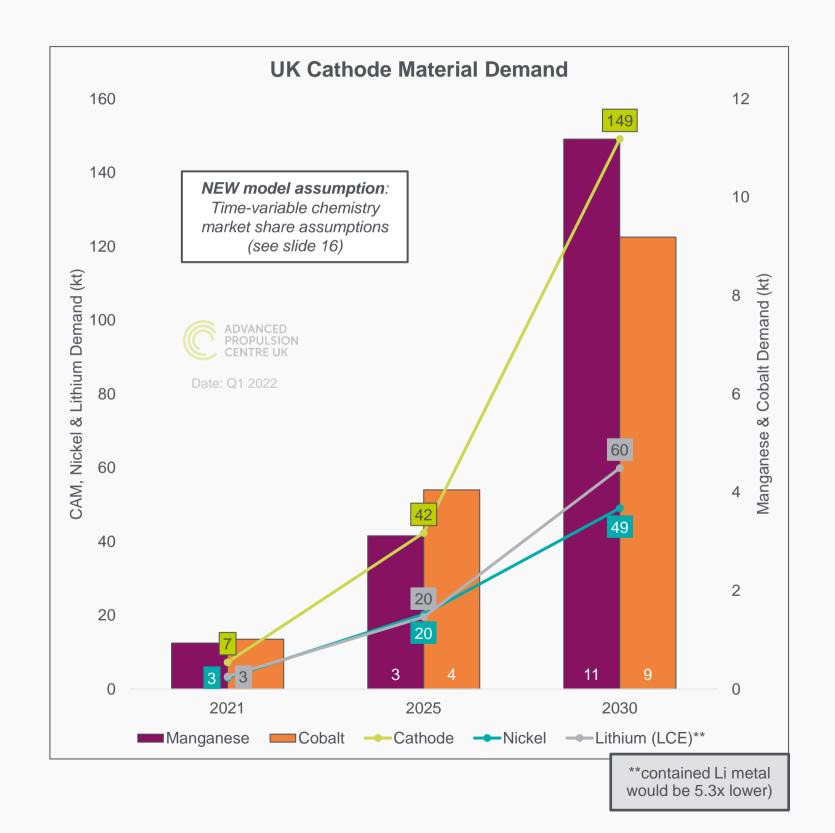


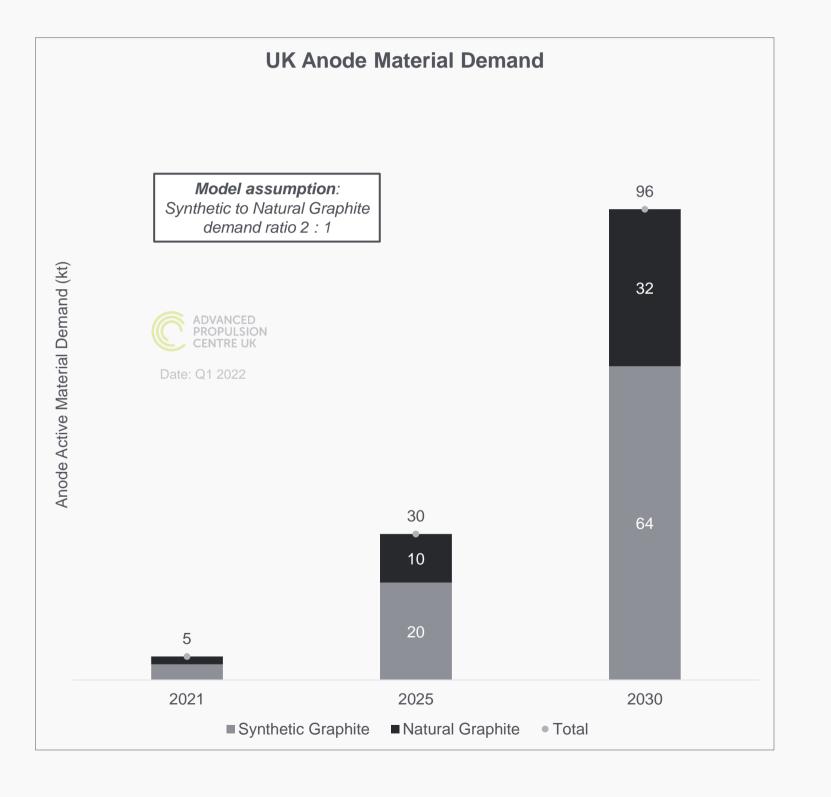


UK Cathode Active Material (CAM) demand



- UK Cathode Active Material (CAM) demand for LDVs expected to approach 150kt by 2030
- Big opportunity to localise at least 3 CAM plants in the UK.

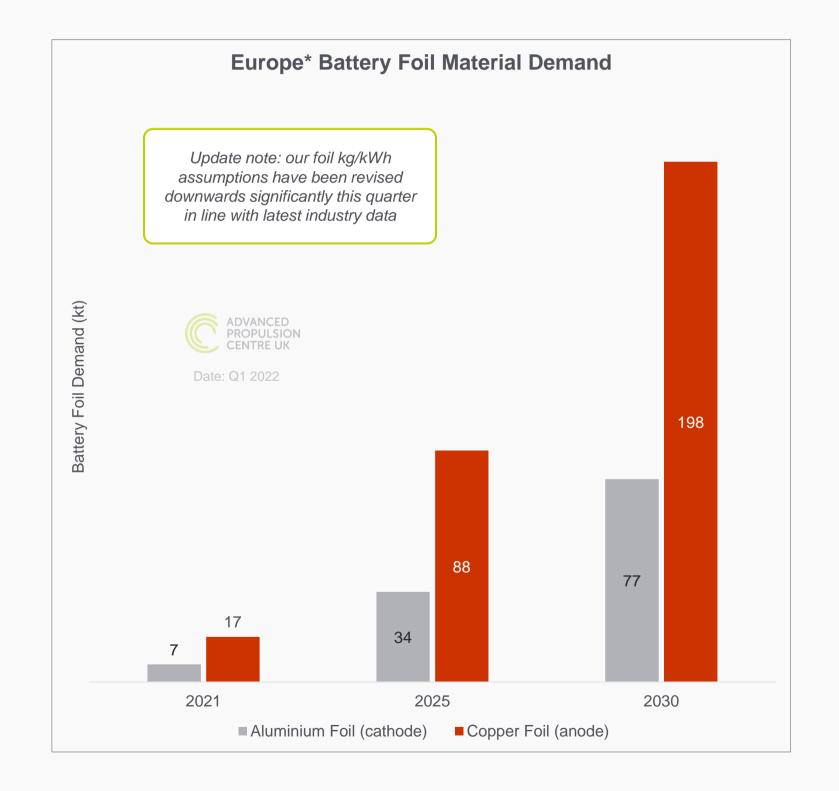


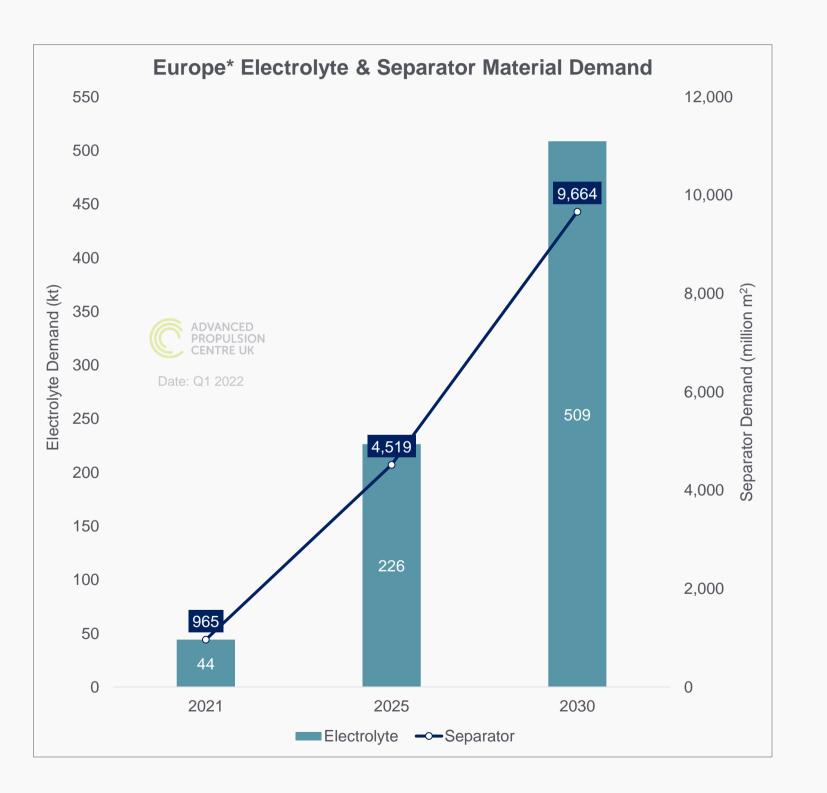


European demand for battery foils, electrolyte and separator material



- European demand for battery foils expected to reach 120kt by 2025
- The drive to localise supply of electrolyte & separators will also intensify



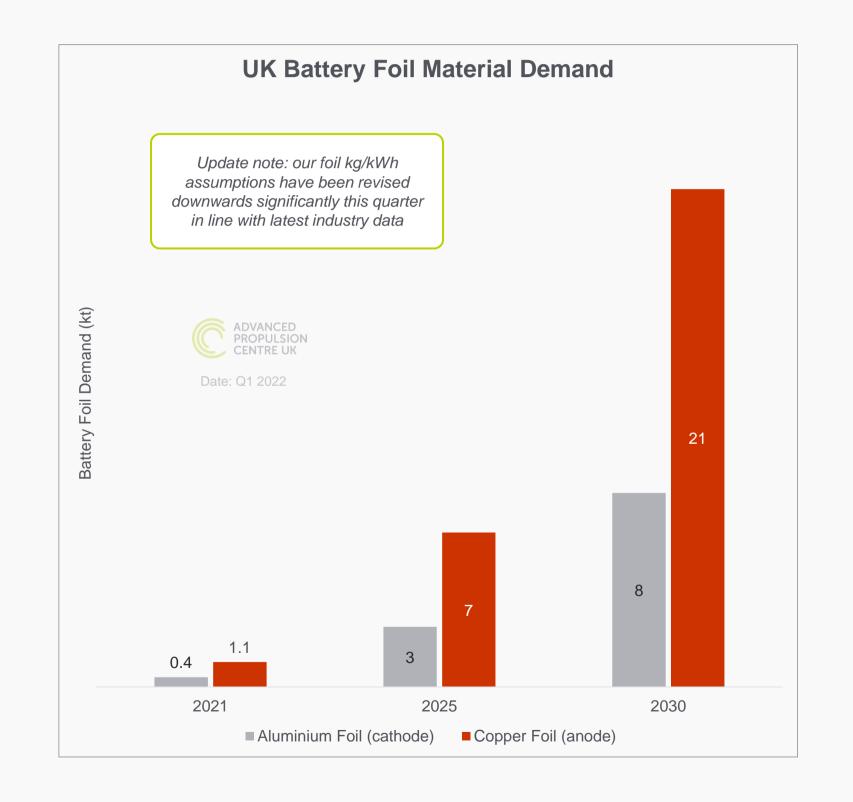


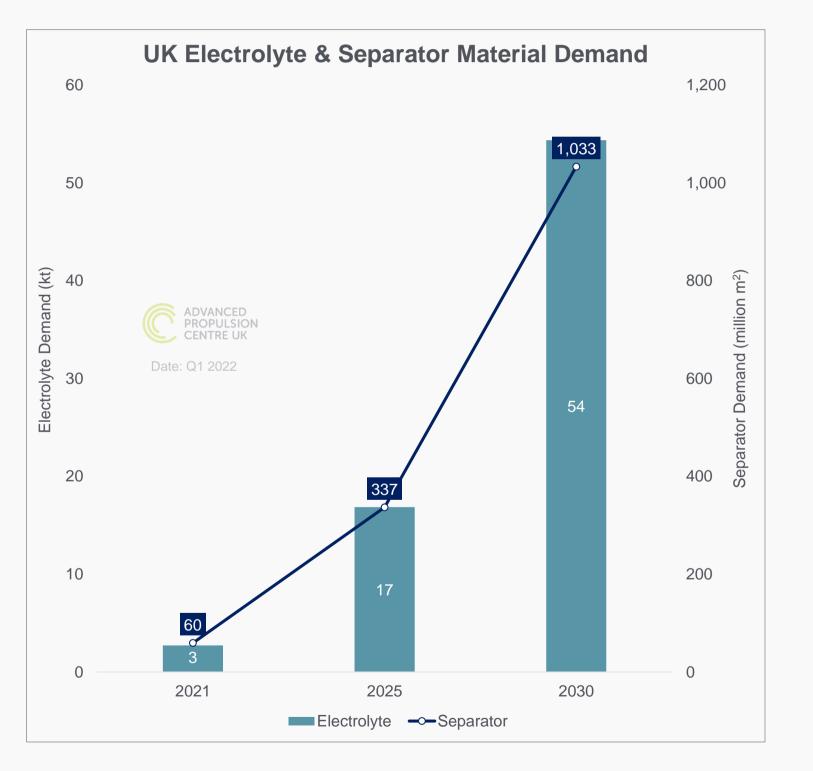
UK demand for battery foils, electrolyte and separator material





• UK demand for battery foils, electrolyte and separator material continues to grow and offers significant opportunities to localise supply



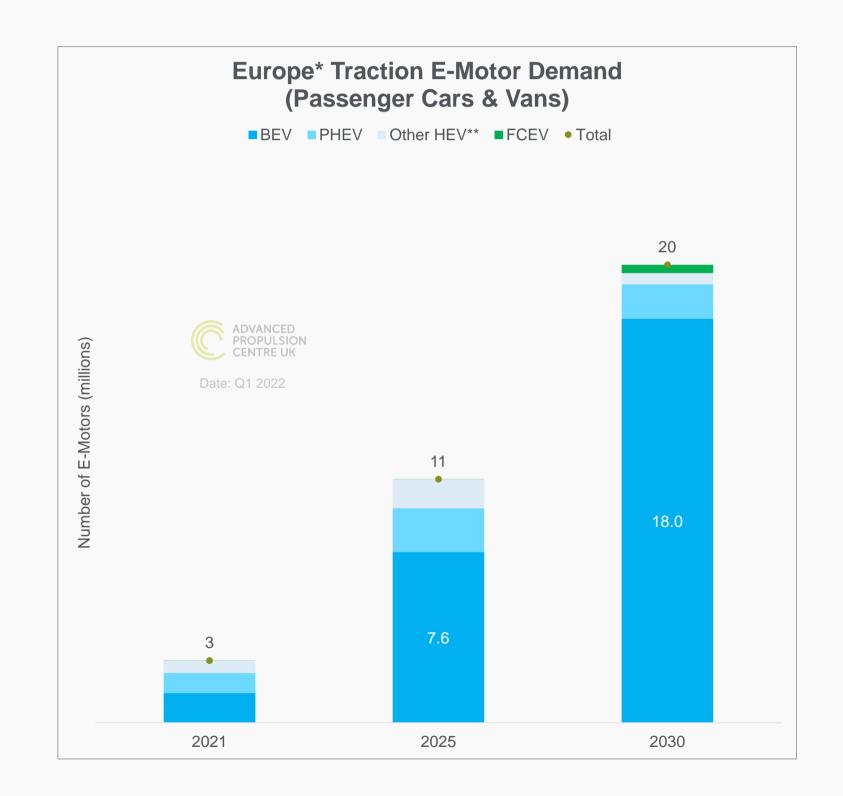


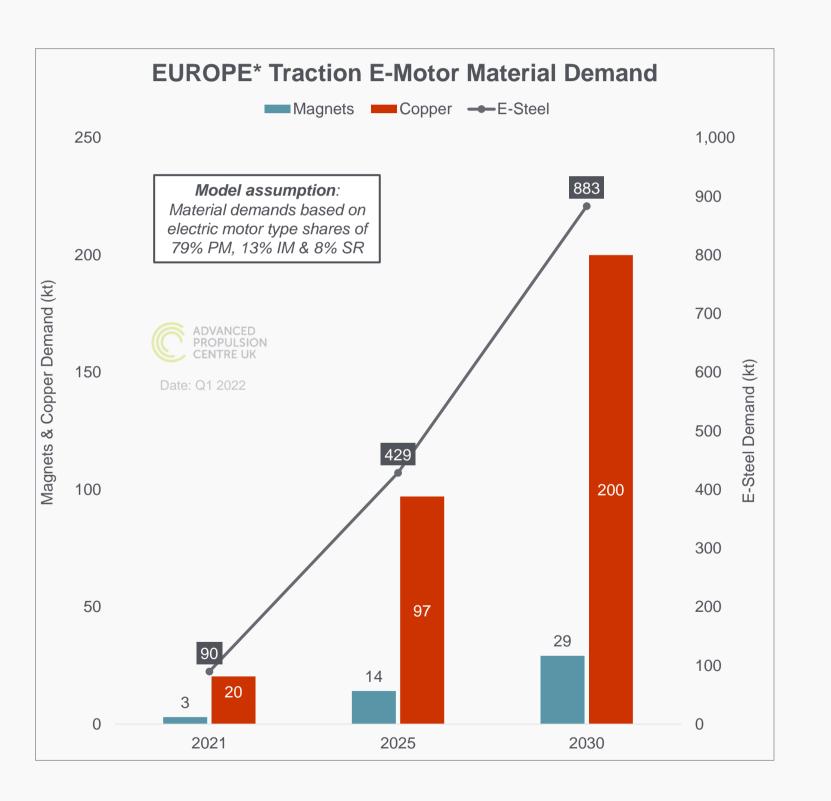
European demand for traction electric motors





• APC's latest forecast suggest that European demand for traction electric motors in light duty vehicles would be 7x higher in 2030 relative to 2021





UK demand for traction electric motors

Q1 2022 notes



• UK demand for traction electric motors expected to exceed 1.8 million units by 2030, providing an opportunity to transition the UK's ICE manufacturing plants

